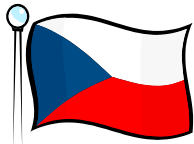


ISTMA – EUROPE

For the period ending
December 31, 2004

Data provided by the members of:



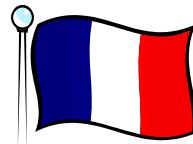
Czech Republic
SVAZ NASTROJAREN



Estónia
ESTA



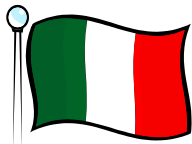
Finland
MET



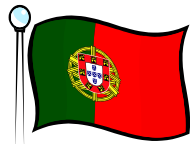
France
AFIM / UFIMO



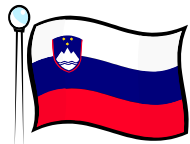
Germany
VDMA



Italy
UCISAP



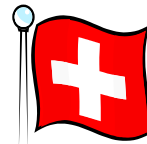
Portugal
CEFAMOL



Slovenia
SLOVENIA TOOL & DIE
ASSOCIATION



Spain
FEAMM



Switzerland
SWISSMEM



United Kingdom
GTMA

Results compiled by:
ITMA – Europe Secretariat
March 2004



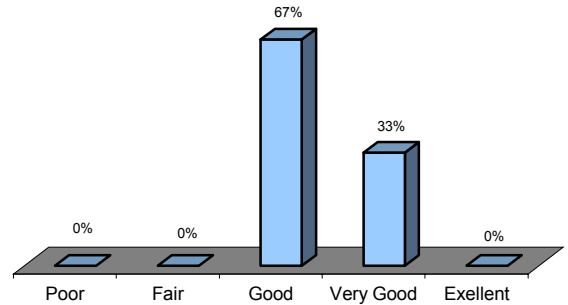
BUSINESS CONDITIONS REPORT

CZECH REPUBLIC – MOULDMAKERS

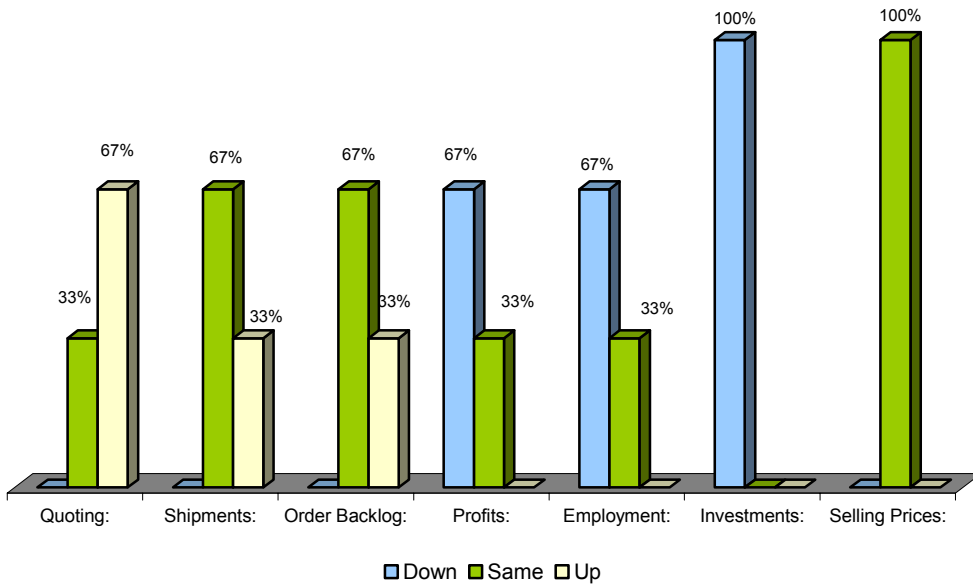
(3 SURVEY RESPONSES)

Average of Skilled Employees	105
Current Average Work Week Per Skilled Employee	38
Future Work Currently on Order Books (average):	10
Company Activity:	
Large > 10 Tones	67 %
Small / Medium < 10 Tones	33%

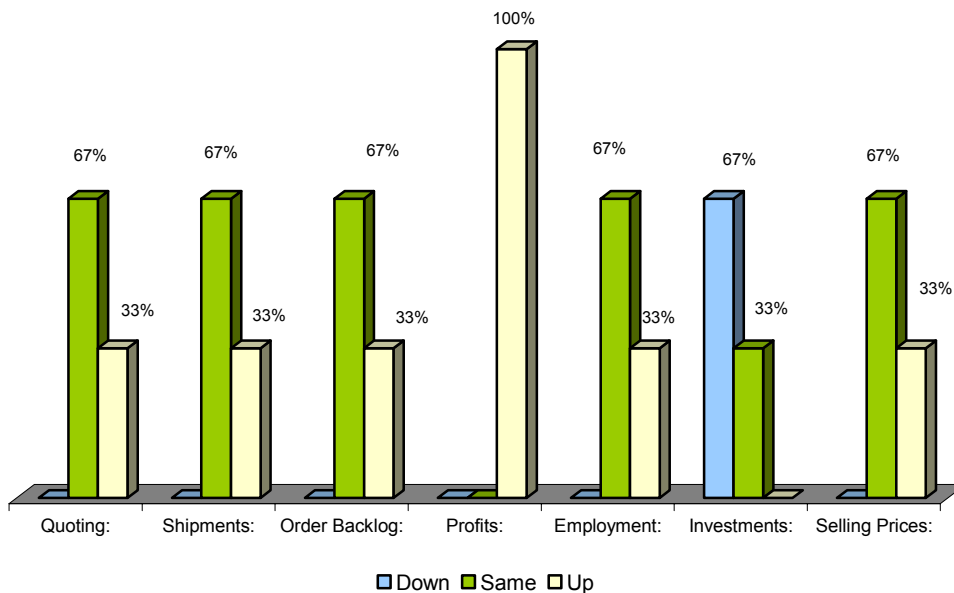
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



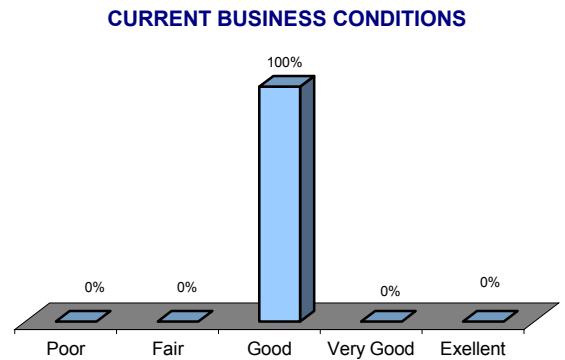


BUSINESS CONDITIONS REPORT

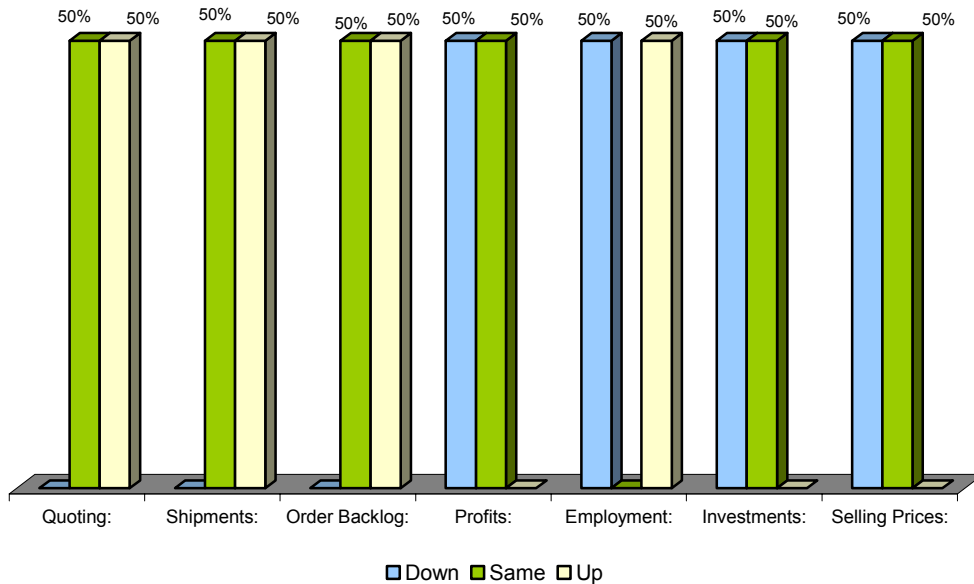
CZECH REPUBLIC – DIEMAKERS

(2 SURVEY RESPONSES)

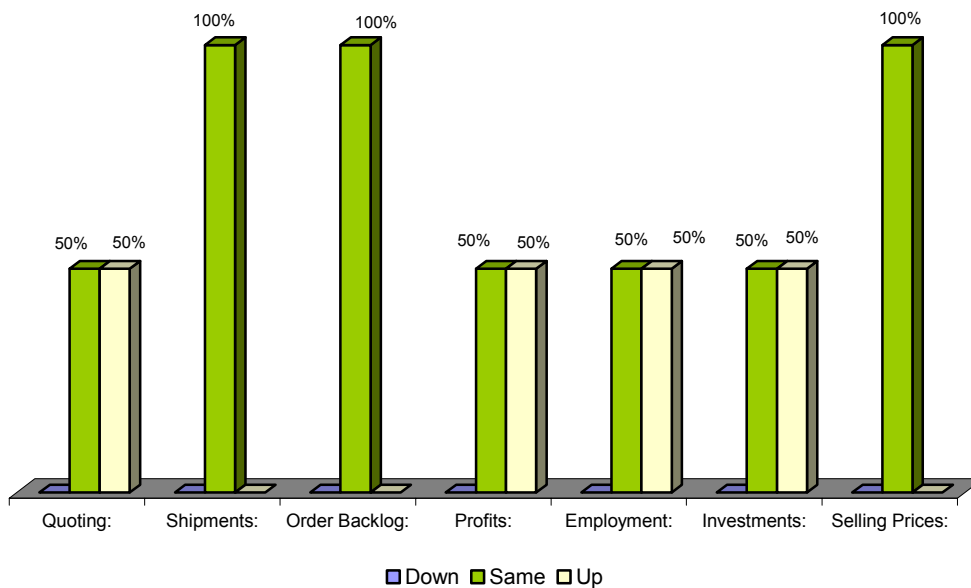
Average of Skilled Employees	156,5
Current Average Work Week Per Skilled Employee	39
Future Work Currently on Order Books (average):	18
Company Activity:	
Large > 10 Tones	100%
Small / Medium < 10 Tones	0%



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





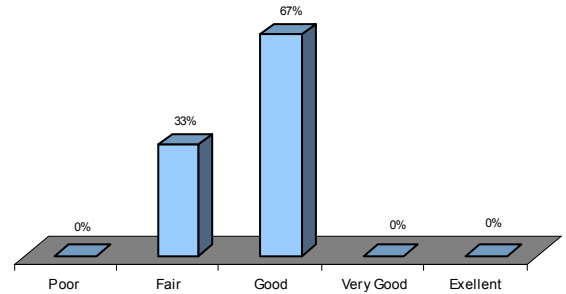
BUSINESS CONDITIONS REPORT

ESTONIA – MOULDMAKERS

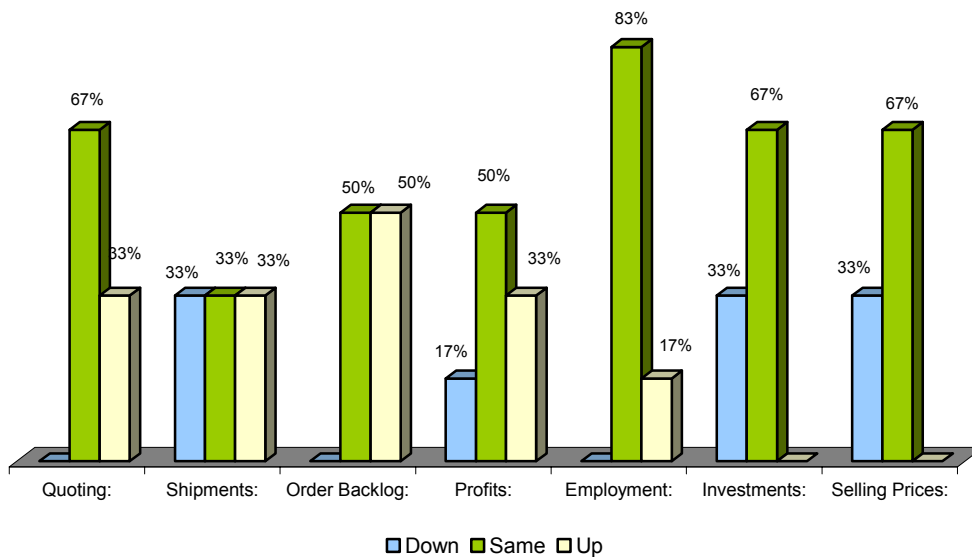
(6 SURVEY RESPONSES)

Average of Skilled Employees	42,7
Current Average Work Week Per Skilled Employee	42
Future Work Currently on Order Books (average):	11
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

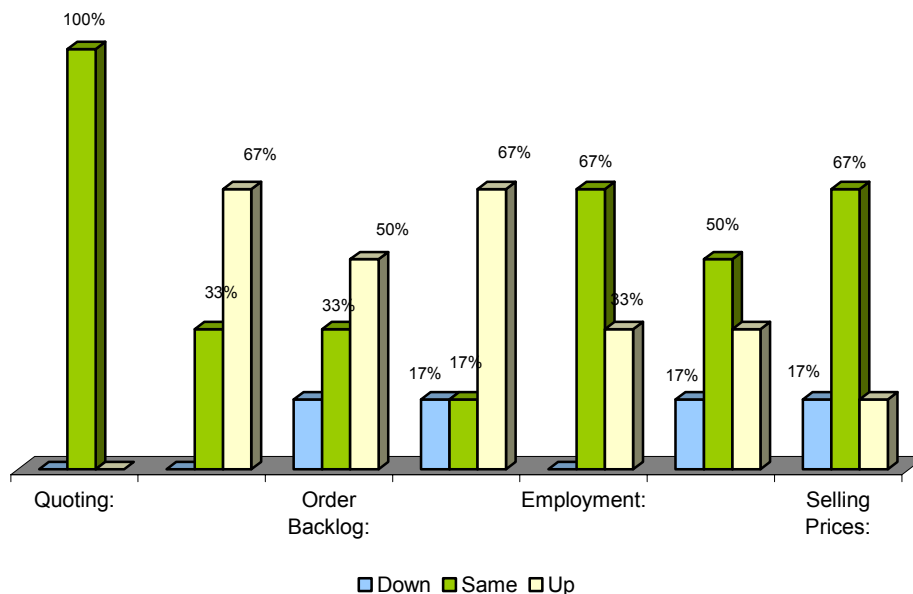
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





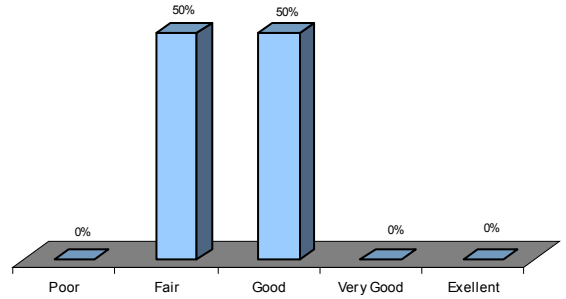
BUSINESS CONDITIONS REPORT

ESTONIA – DIEMAKERS

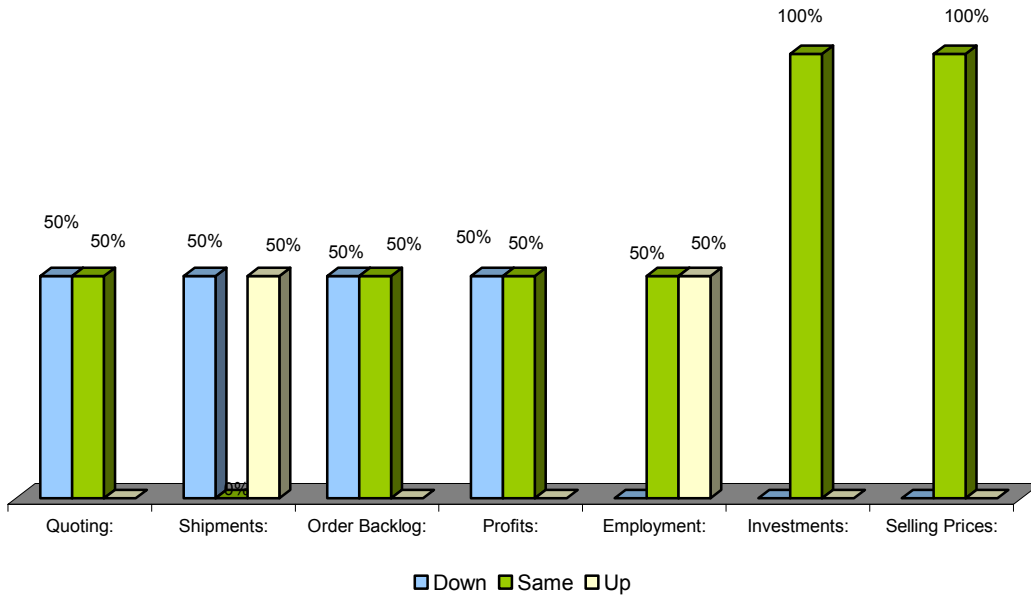
(2 SURVEY RESPONSES)

Average of Skilled Employees	19,5
Current Average Work Week Per Skilled Employee	45
Future Work Currently on Order Books (average):	9
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

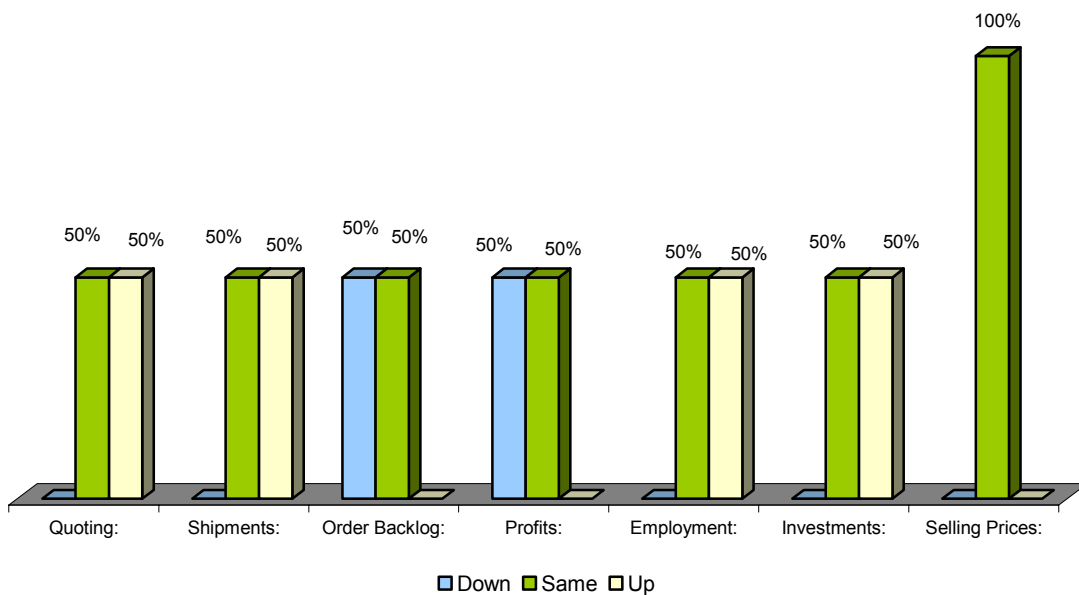
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





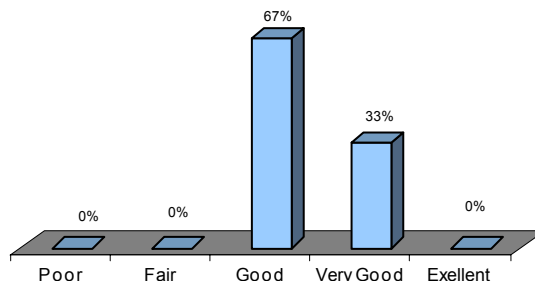
BUSINESS CONDITIONS REPORT

FINLAND – MOULDMAKERS

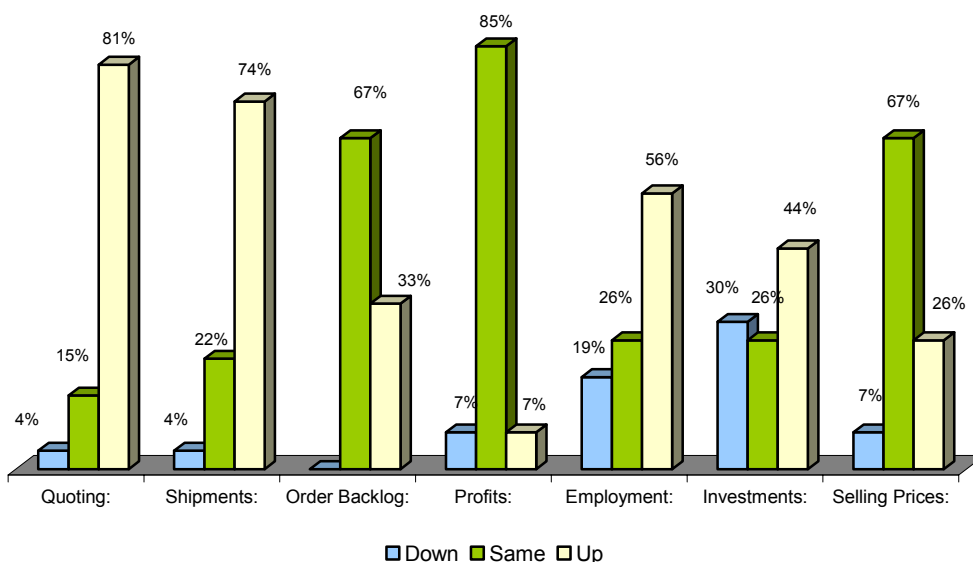
(27 SURVEY RESPONSES)

Average of Skilled Employees	29,6
Current Average Work Week Per Skilled Employee	38
Future Work Currently on Order Books (average):	8
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

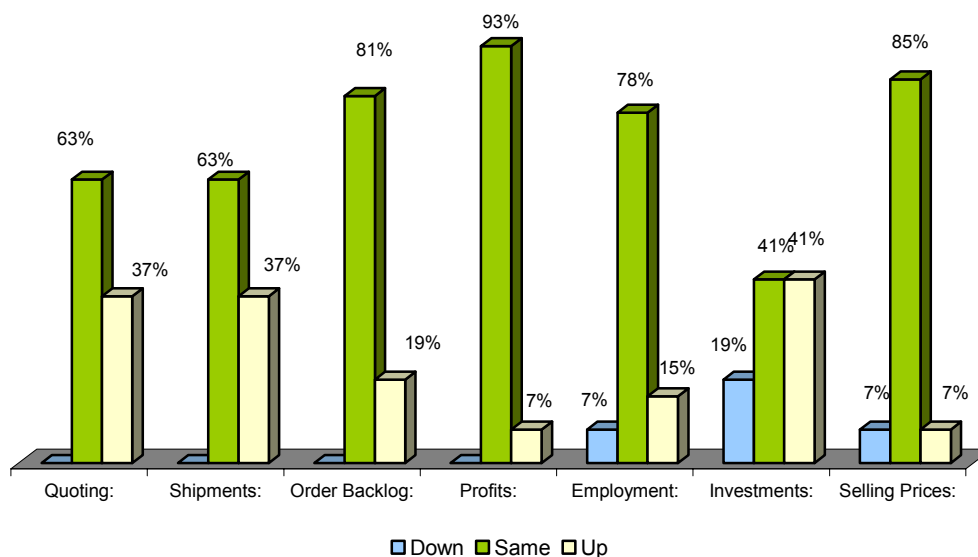
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



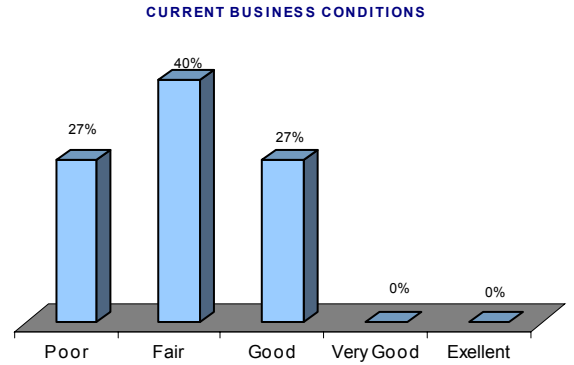


BUSINESS CONDITIONS REPORT

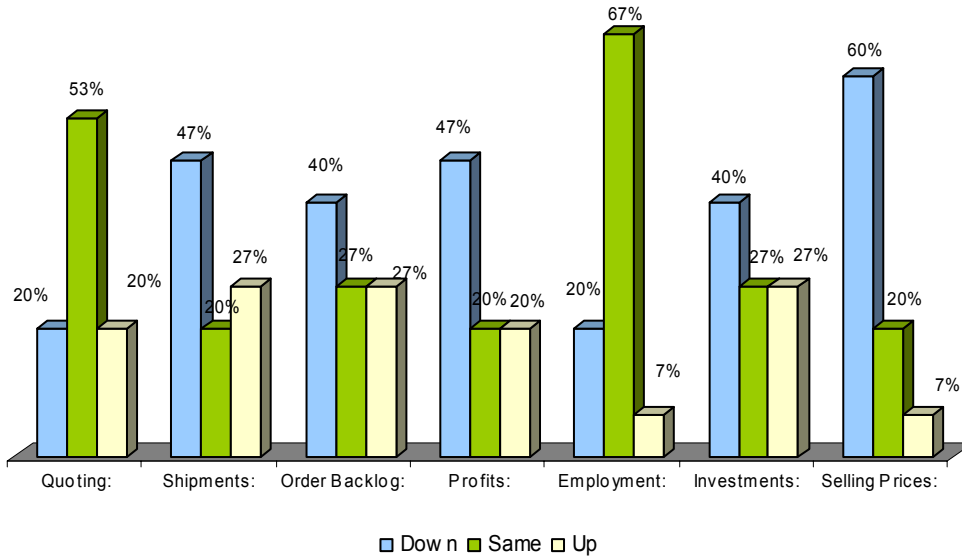
FRANCE – MOULDMAKERS

(15 SURVEY RESPONSES)

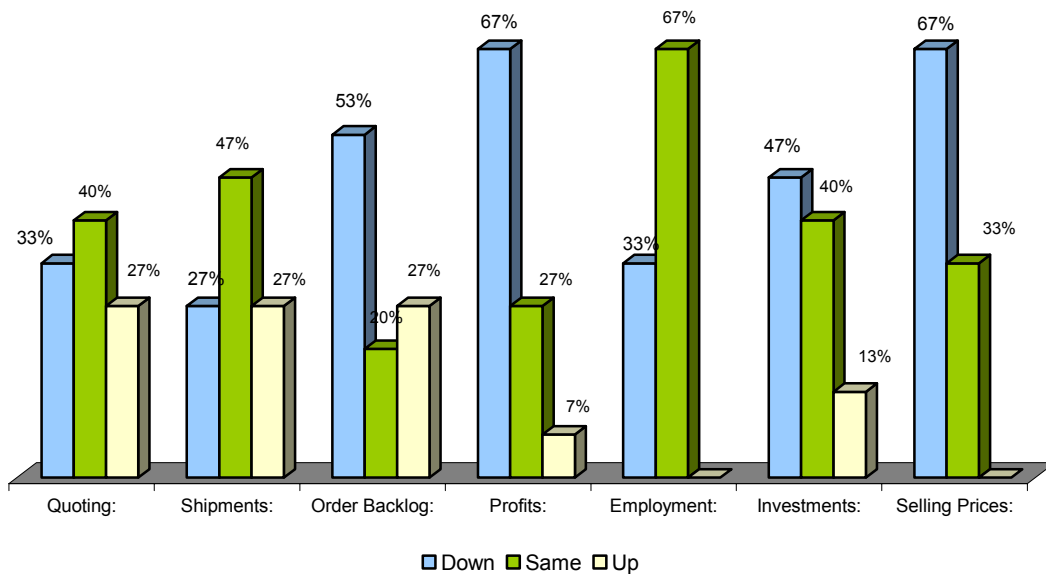
Average of Skilled Employees	32,9
Current Average Work Week Per Skilled Employee	38
Future Work Currently on Order Books (average):	7,4
Company Activity:	
Large > 10 Tones	33%
Small / Medium < 10 Tones	67%



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)





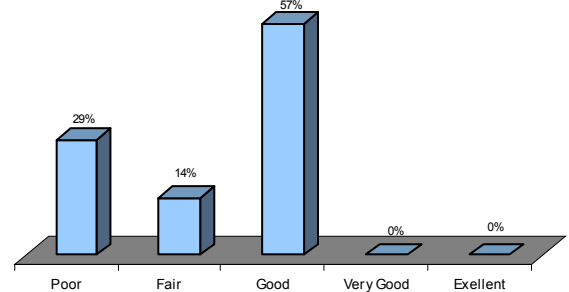
BUSINESS CONDITIONS REPORT

FRANCE – DIEMAKERS

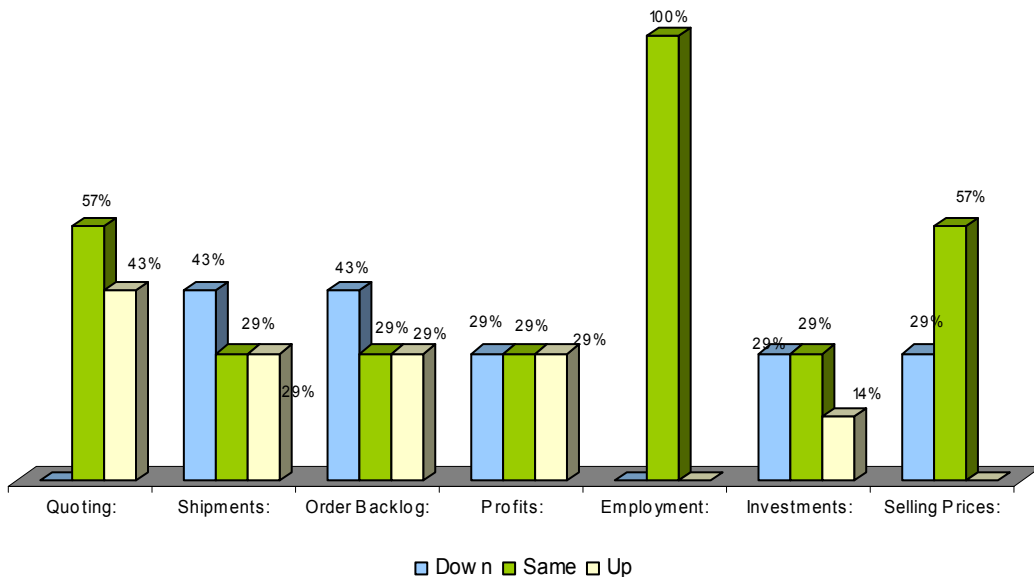
(7 SURVEY RESPONSES)

Average of Skilled Employees	10,7
Current Average Work Week Per Skilled Employee	37,7
Future Work Currently on Order Books (average):	4,6
Company Activity:	
Large > 10 Tones	29%
Small / Medium < 10 Tones	43%

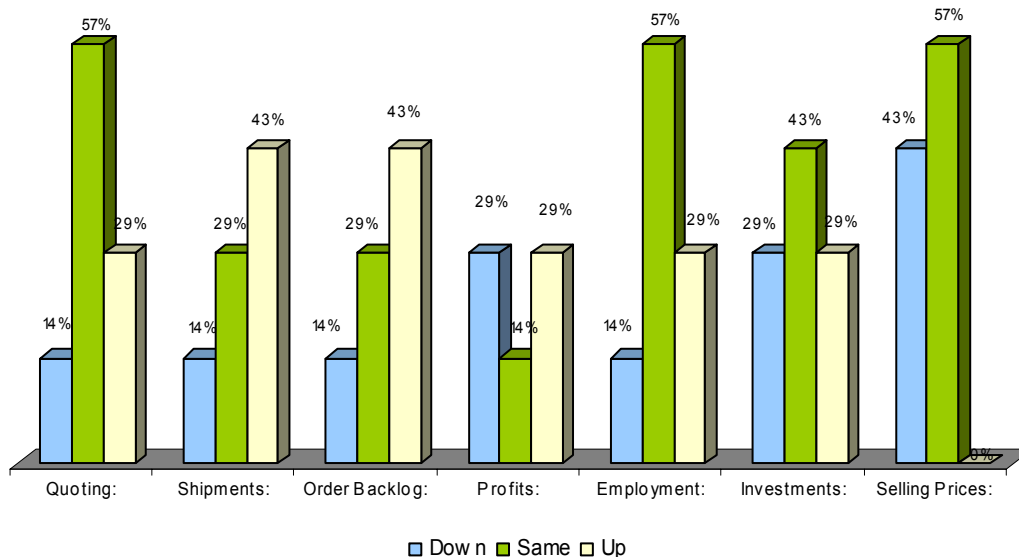
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS COMPARED 2ND SEMESTER 2004



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





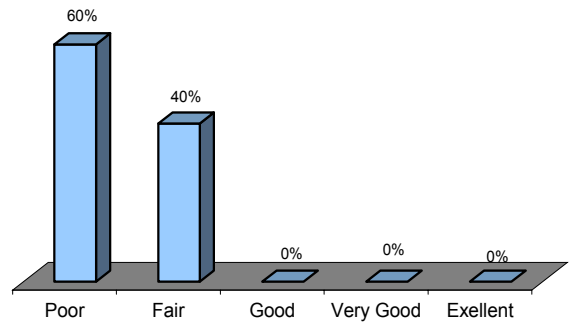
BUSINESS CONDITIONS REPORT

GERMANY – MOULDMAKERS

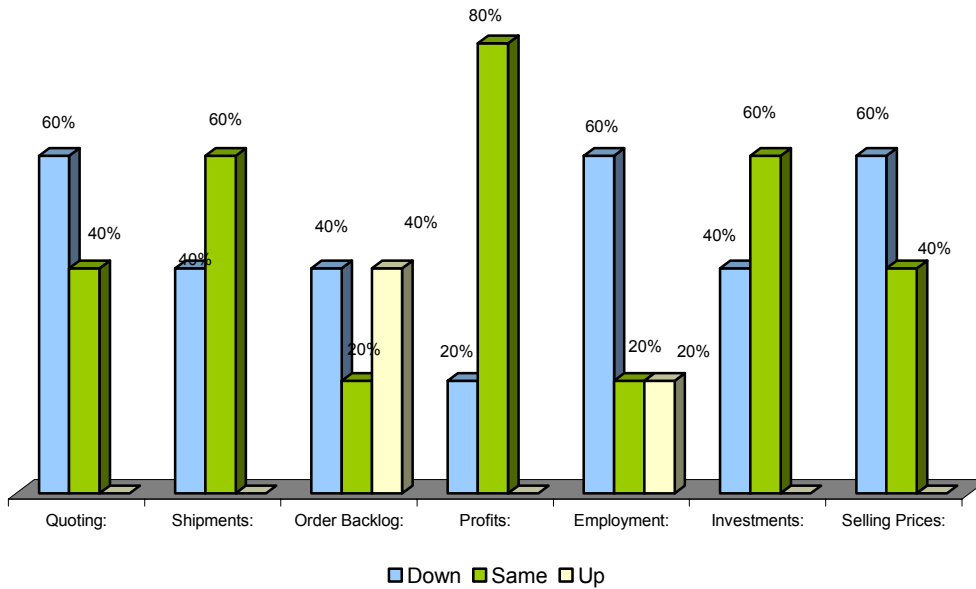
(10 SURVEY RESPONSES)

Average of Skilled Employees	73,2
Current Average Work Week Per Skilled Employee	39
Future Work Currently on Order Books (average):	10
Company Activity:	
Large > 10 Tones	20%
Small / Medium < 10 Tones	100%

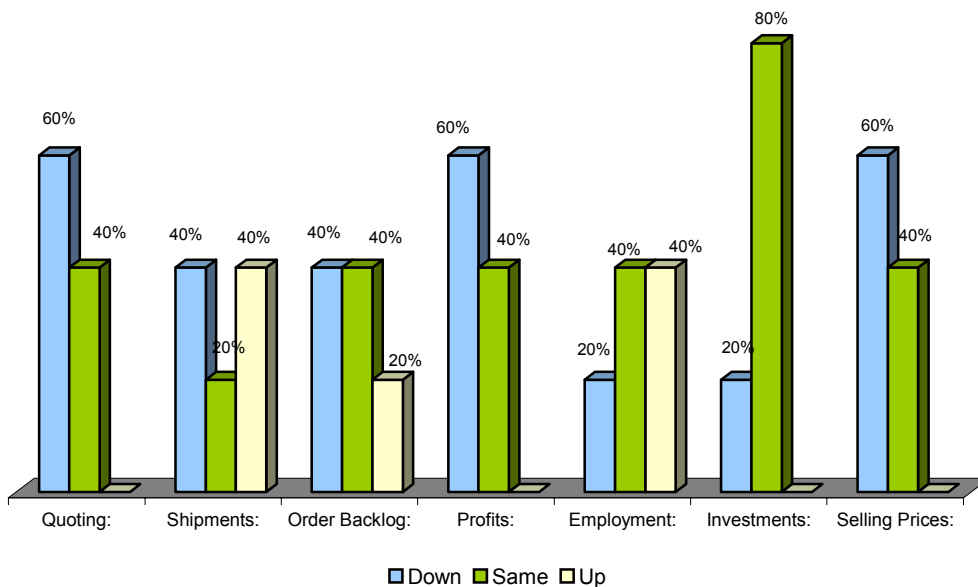
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





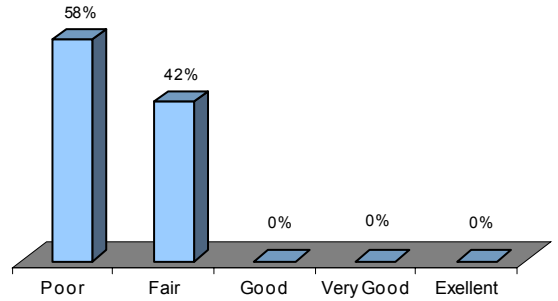
BUSINESS CONDITIONS REPORT

GERMANY – DIEMAKERS

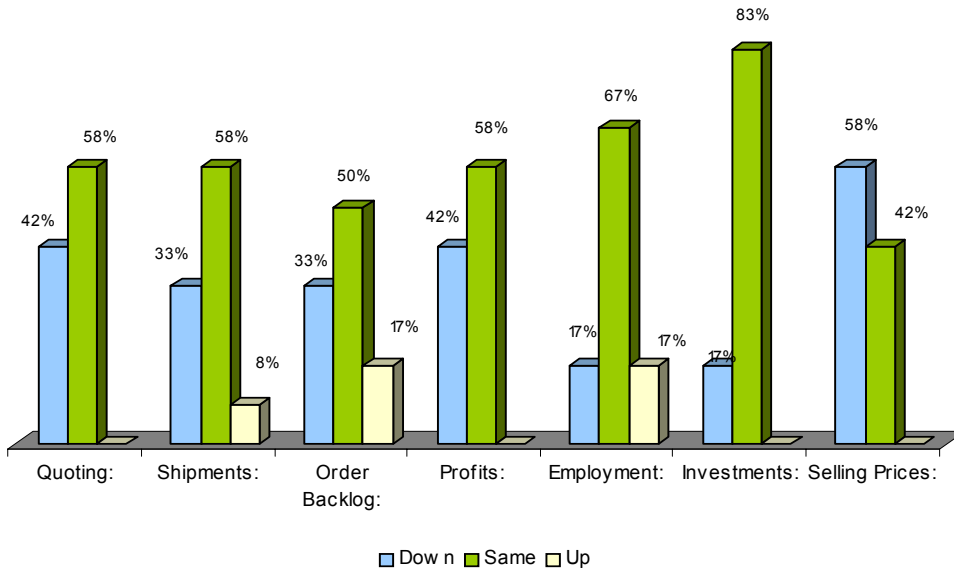
(12 SURVEY RESPONSES)

Average of Skilled Employees	99
Current Average Work Week Per Skilled Employee	39
Future Work Currently on Order Books (average):	13
Company Activity:	
Large > 10 Tones	25%
Small / Medium < 10 Tones	83%

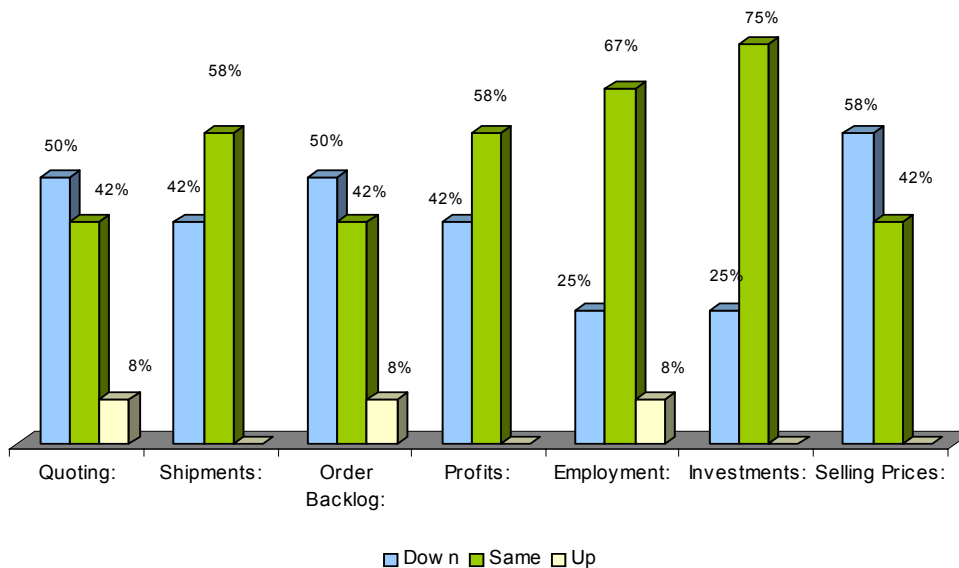
CURRENT BUSINESS CONDITIONS



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)





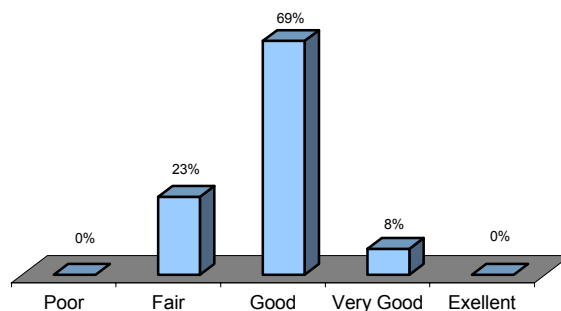
BUSINESS CONDITIONS REPORT

ITALY – MOULDMAKERS

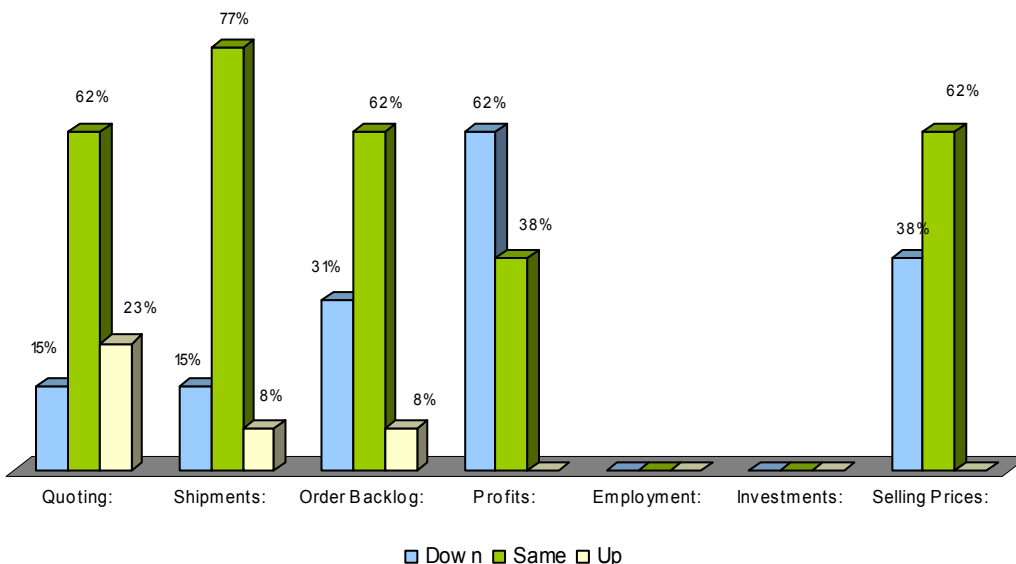
(13 SURVEY RESPONSES)

Average of Skilled Employees	22
Current Average Work Week Per Skilled Employee	40,8
Future Work Currently on Order Books (average):	10
Company Activity:	
Large > 10 Tones	23%
Small / Medium < 10 Tones	77%

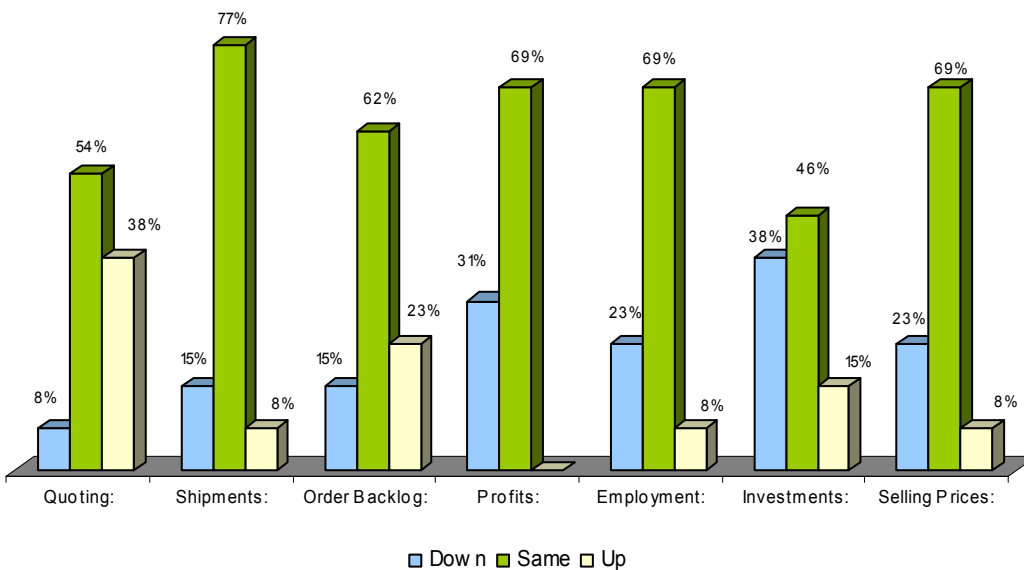
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





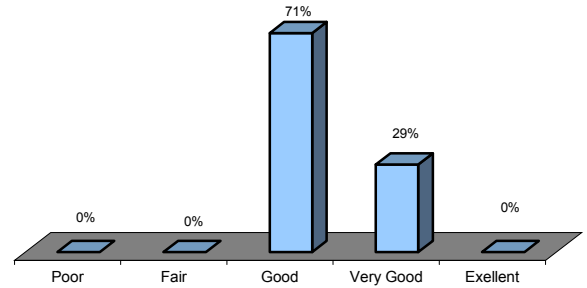
BUSINESS CONDITIONS REPORT

ITALY – DIEMAKERS

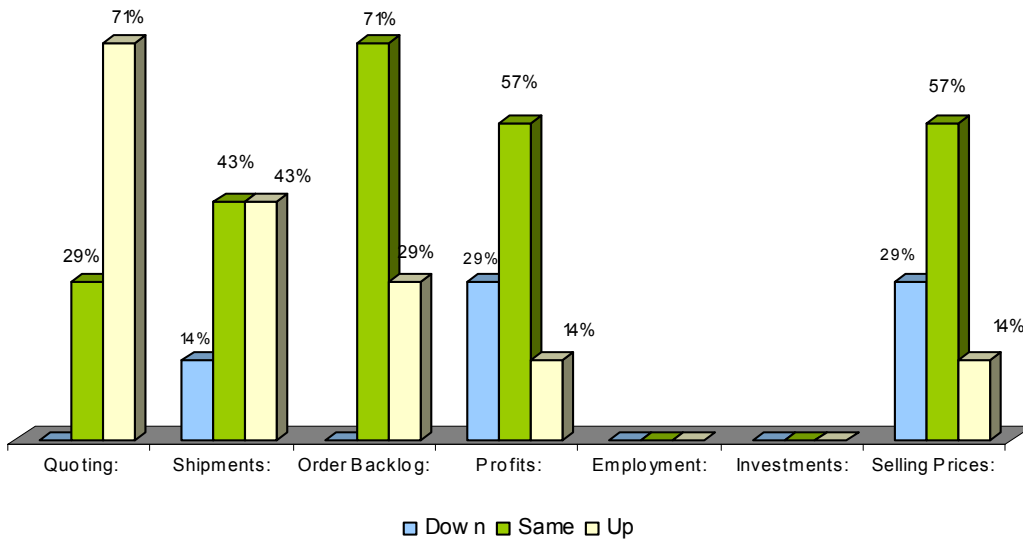
(7 SURVEY RESPONSES)

Average of Skilled Employees	45,7
Current Average Work Week Per Skilled Employee	43
Future Work Currently on Order Books (average):	16,8
Company Activity:	
Large > 10 Tones	43%
Small / Medium < 10 Tones	57%

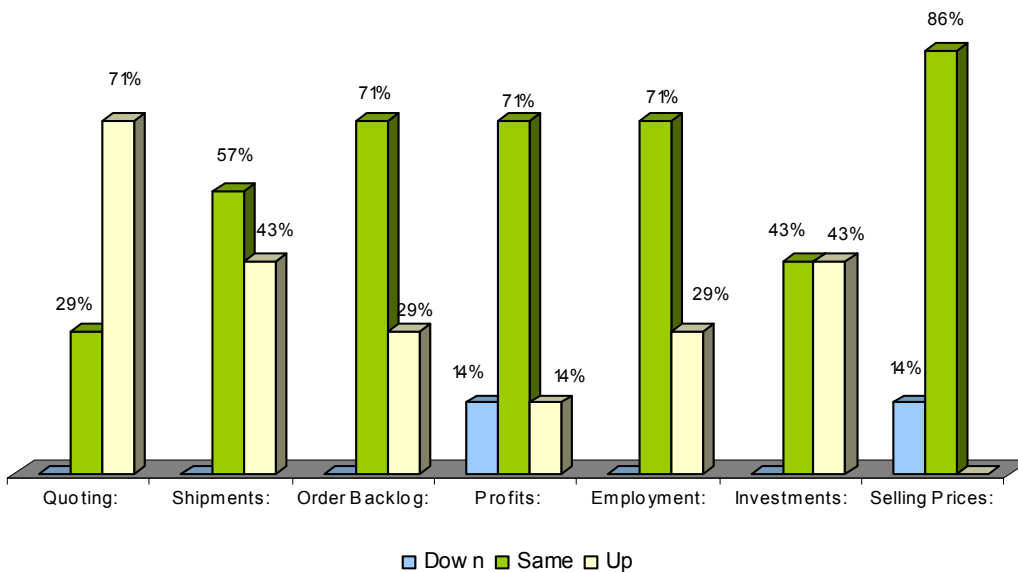
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





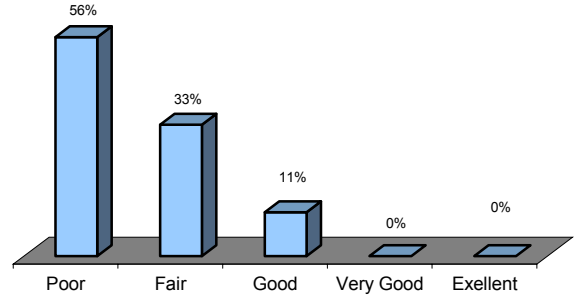
BUSINESS CONDITIONS REPORT

PORTUGAL – MOULDMAKERS

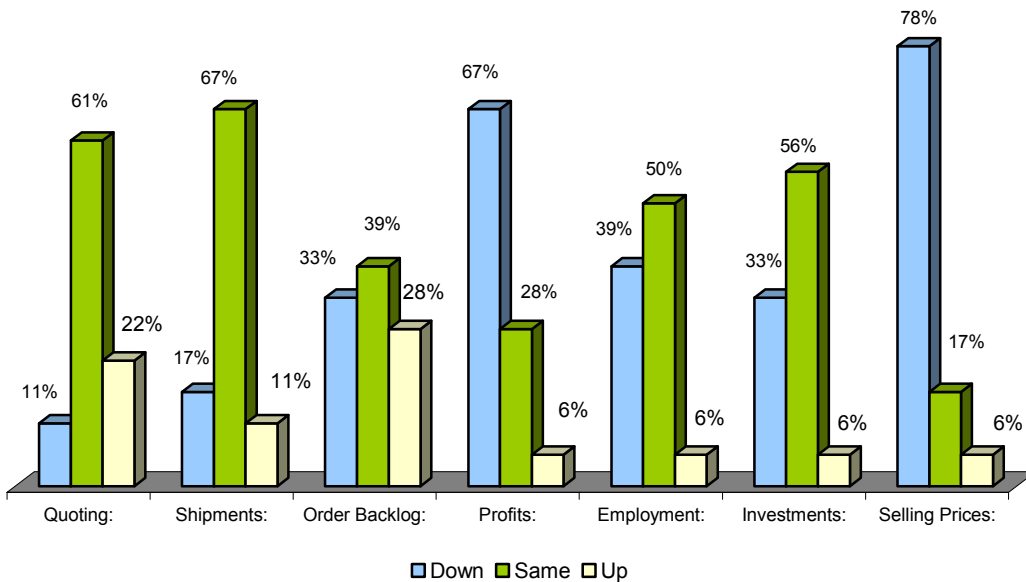
(36 SURVEY RESPONSES)

Average of Skilled Employees	44
Current Average Work Week Per Skilled Employee	41
Future Work Currently on Order Books (average):	11,3
Company Activity:	
Large > 10 Tones	44%
Small / Medium < 10 Tones	67%

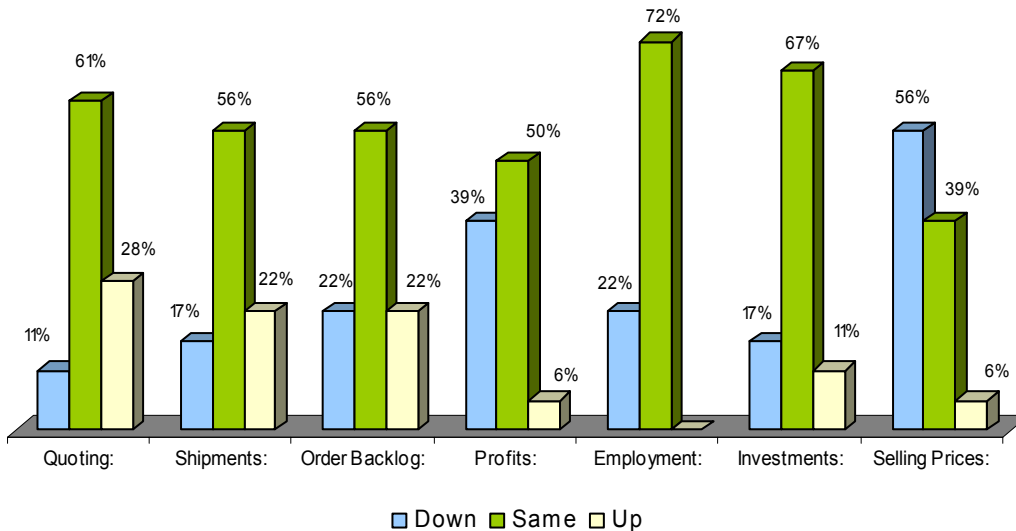
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PRROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



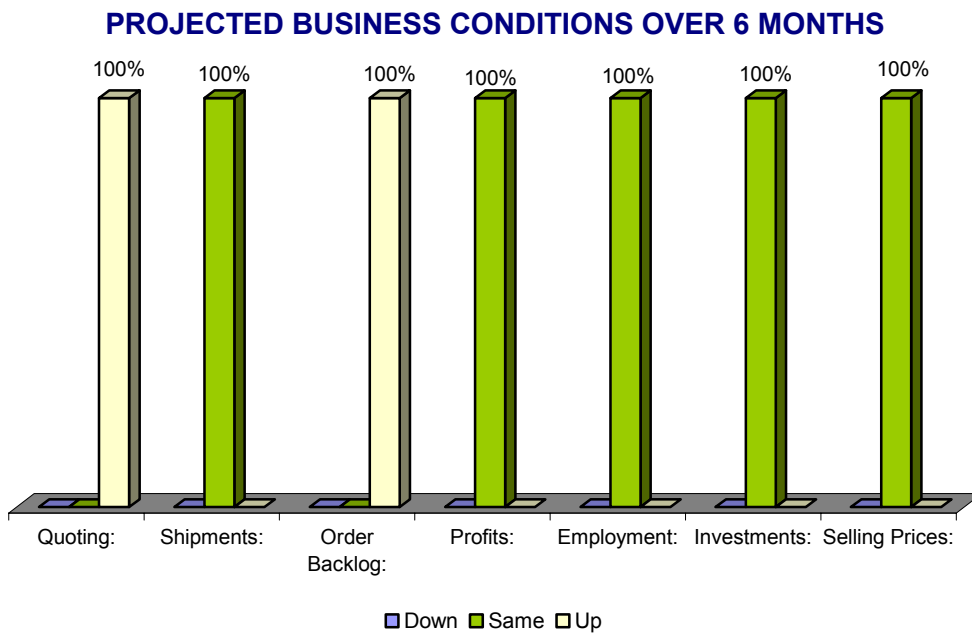
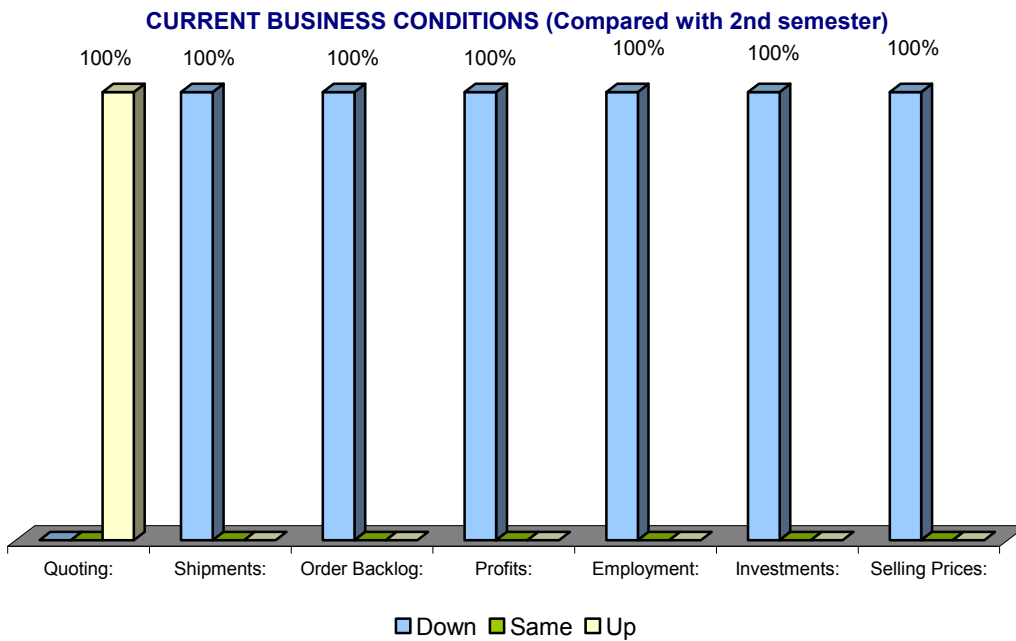
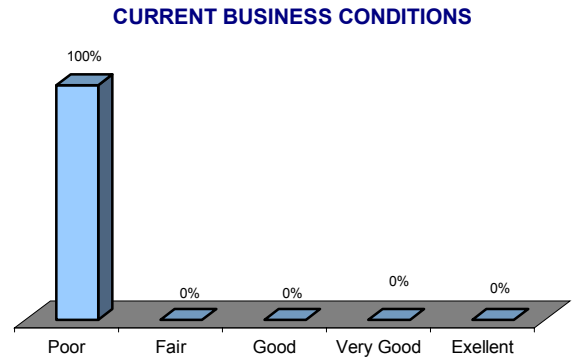


BUSINESS CONDITIONS REPORT

PORTUGAL – DIEMAKERS

(1 SURVEY RESPONSES)

Average of Skilled Employees	4
Current Average Work Week Per Skilled Employee	40
Future Work Currently on Order Books (average):	4
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%





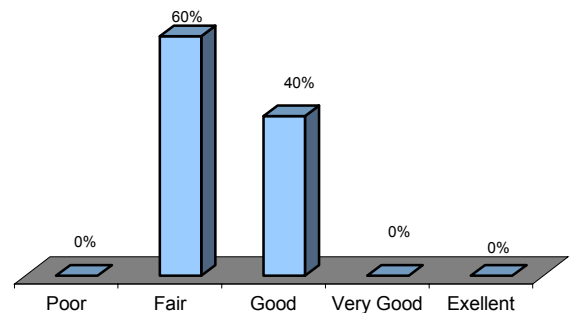
BUSINESS CONDITIONS REPORT

SLOVENIA – MOULDMAKERS

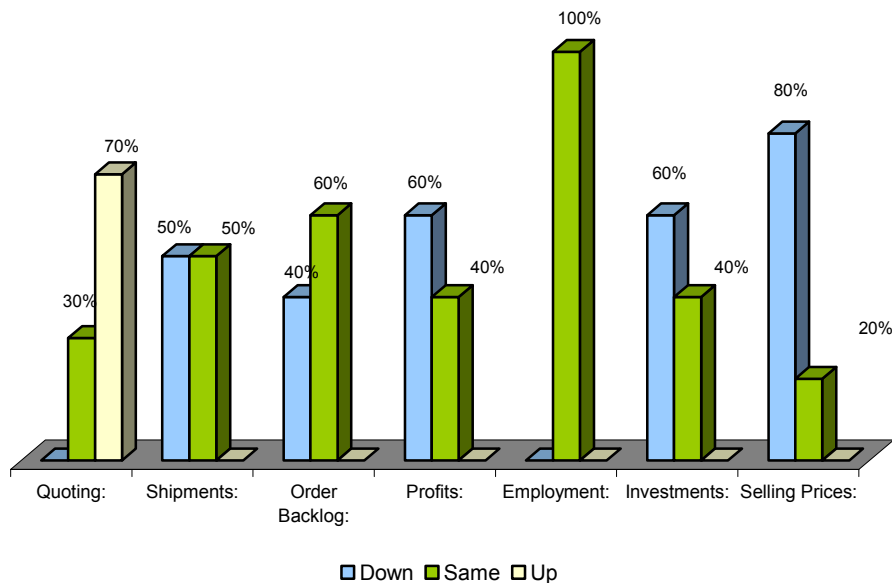
(10 SURVEY RESPONSES)

Average of Skilled Employees	22,2
Current Average Work Week Per Skilled Employee	42
Future Work Currently on Order Books (average):	
Company Activity:	
Large > 10 Tones	%
Small / Medium < 10 Tones	%

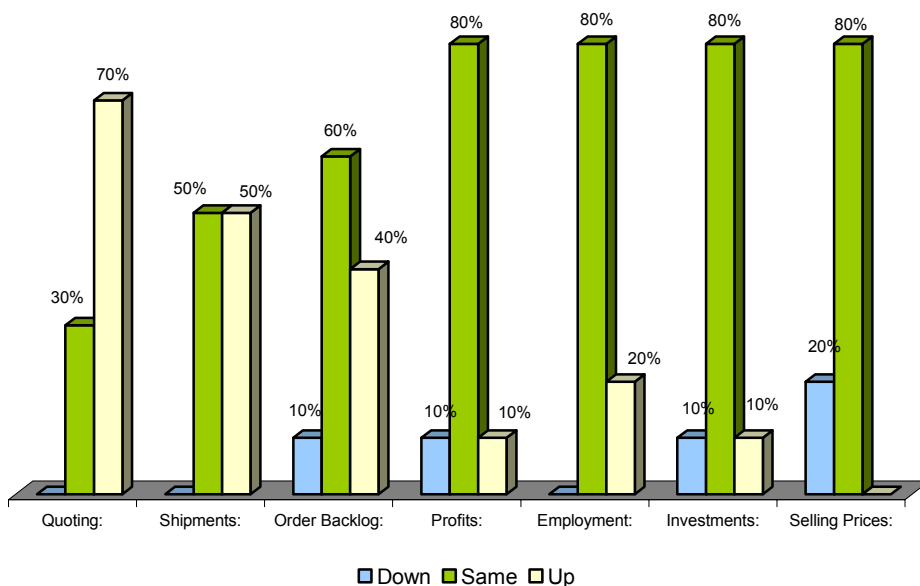
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





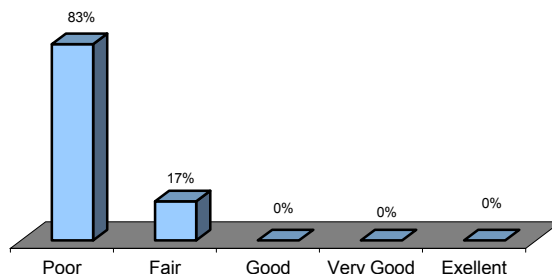
BUSINESS CONDITIONS REPORT

SPAIN – MOULDMAKERS

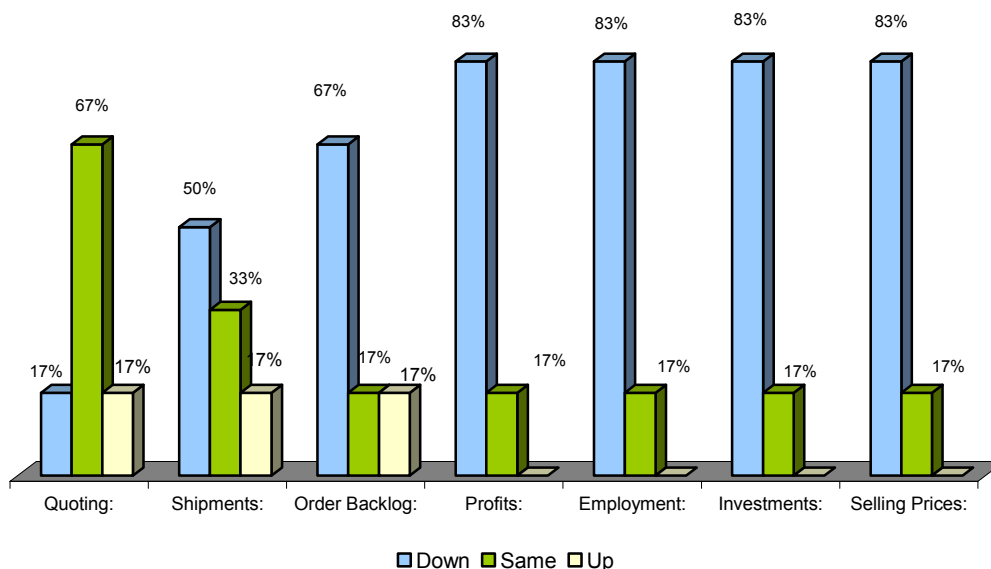
(6 SURVEY RESPONSES)

Average of Skilled Employees	20,1
Current Average Work Week Per Skilled Employee	50
Future Work Currently on Order Books (average):	8
Company Activity:	
Large > 10 Tones	33%
Small / Medium < 10 Tones	83%

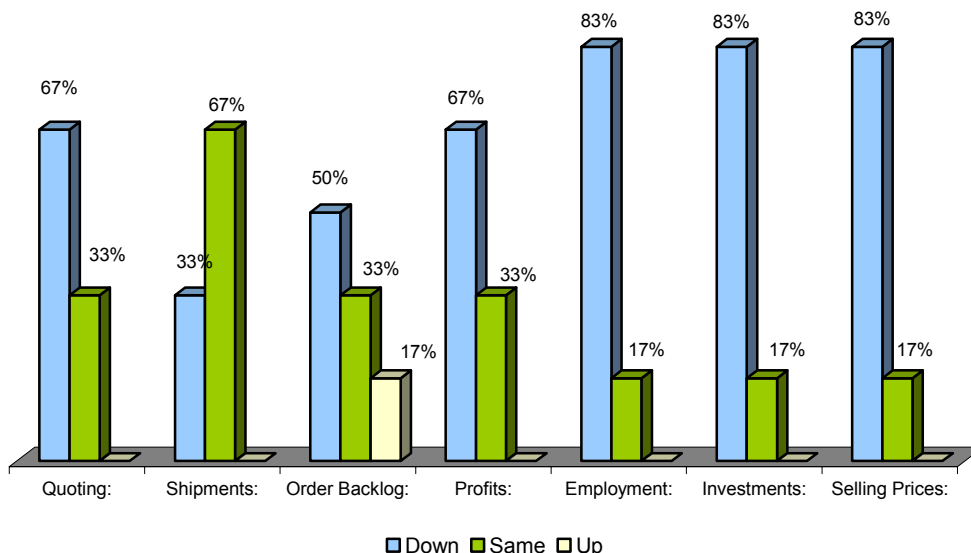
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





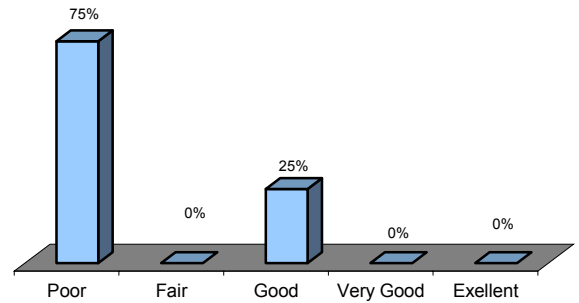
BUSINESS CONDITIONS REPORT

SPAIN – DIEMAKERS

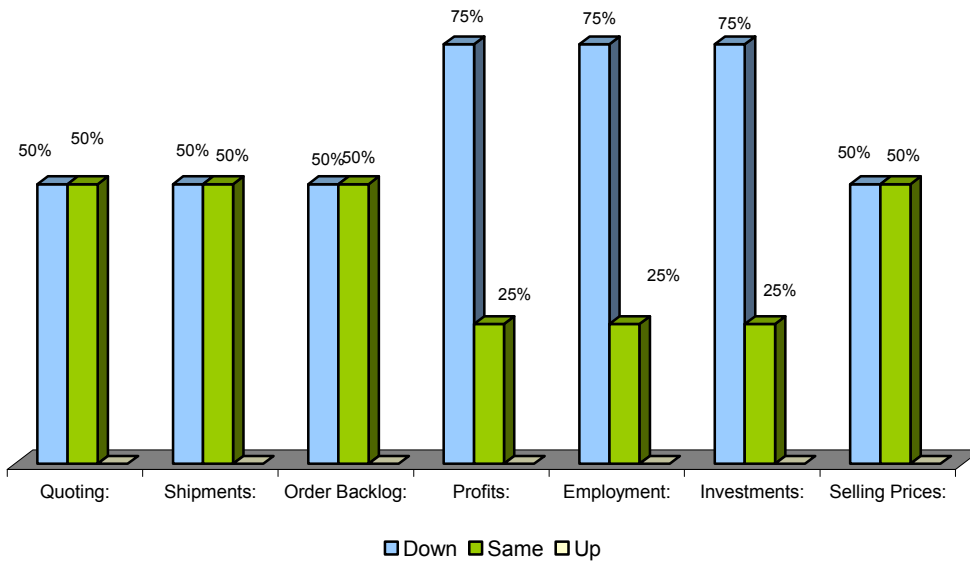
(4 SURVEY RESPONSES)

Average of Skilled Employees	44
Current Average Work Week Per Skilled Employee	42
Future Work Currently on Order Books (average):	12
Company Activity:	
Large > 10 Tones	25%
Small / Medium < 10 Tones	100%

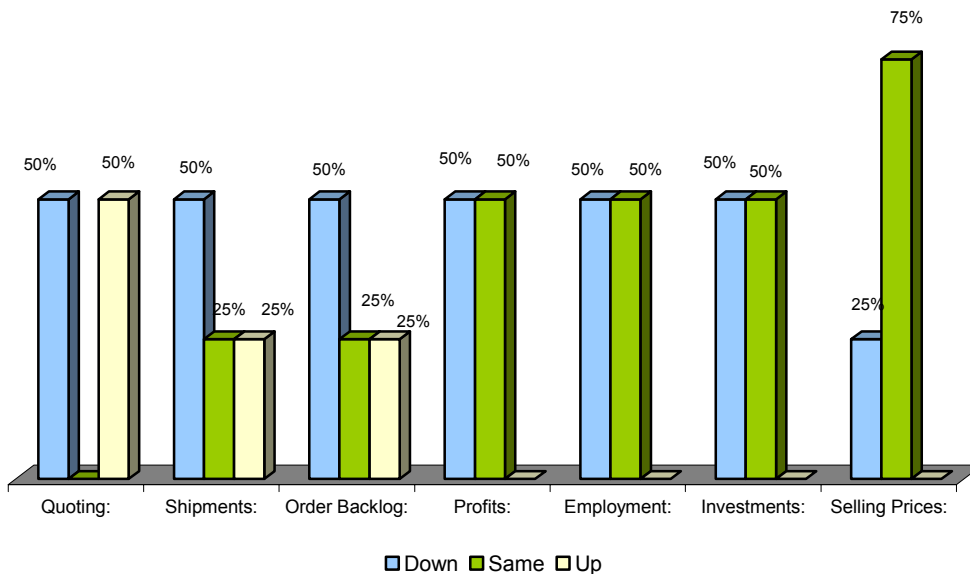
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





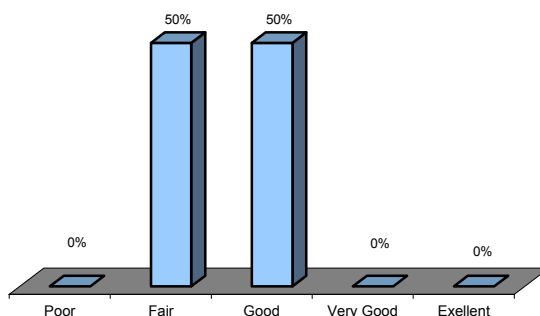
BUSINESS CONDITIONS REPORT

SWITZERLAND – MOULDMAKERS

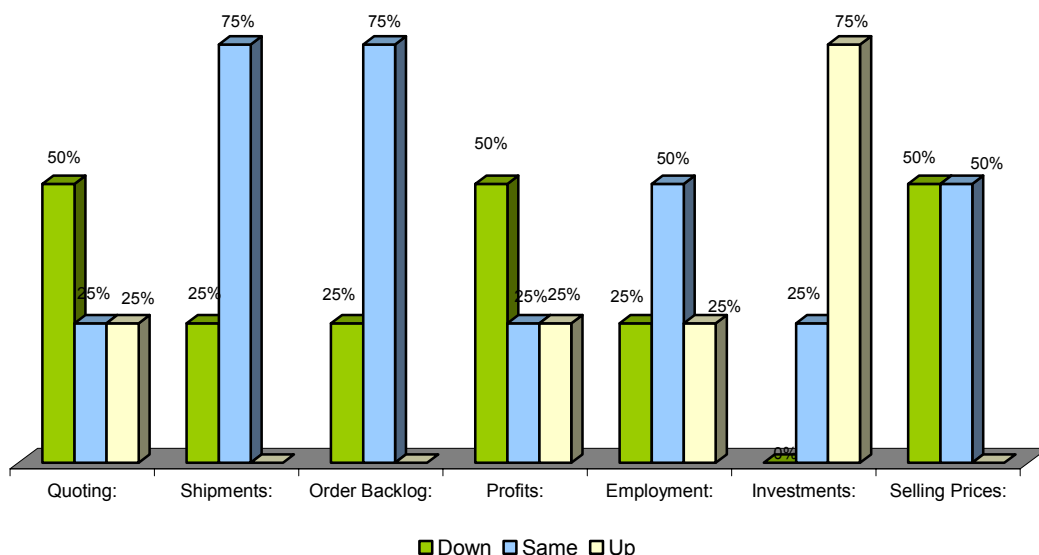
(4 SURVEY RESPONSES)

Average of Skilled Employees	80
Current Average Work Week Per Skilled Employee	41
Future Work Currently on Order Books (average):	16,3
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

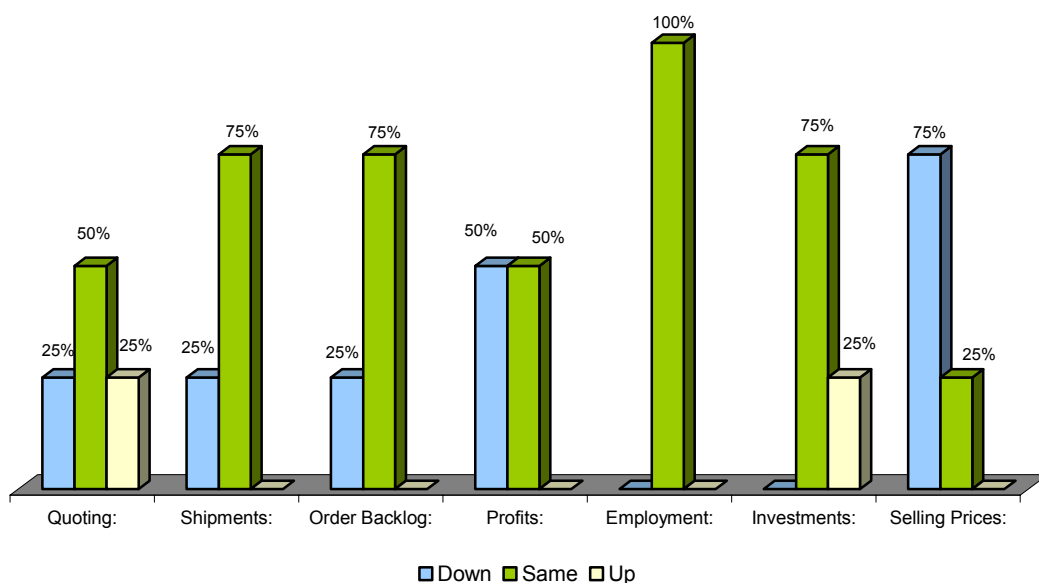
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





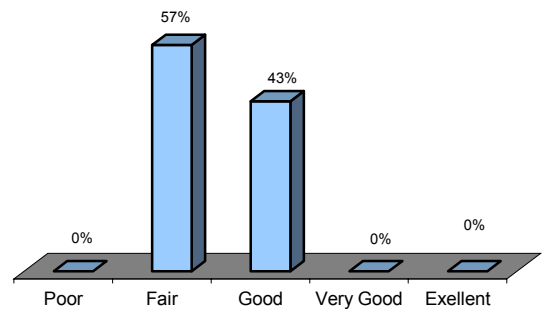
BUSINESS CONDITIONS REPORT

SWITZERLAND – DIEMAKERS

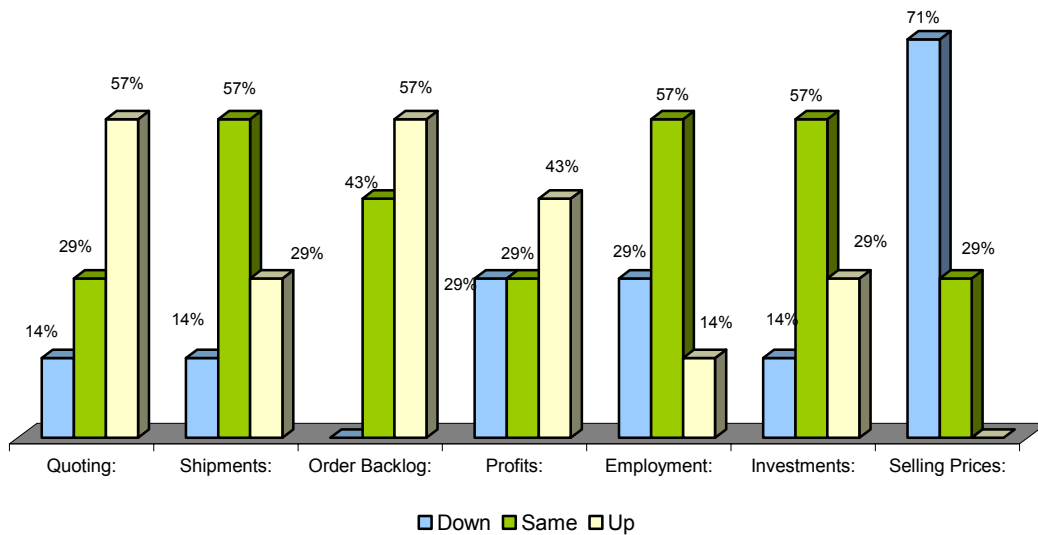
(7 SURVEY RESPONSES)

Average of Skilled Employees	41
Current Average Work Week Per Skilled Employee	41,3
Future Work Currently on Order Books (average):	18,4
Company Activity:	
Large > 10 Tones	14%
Small / Medium < 10 Tones	86%

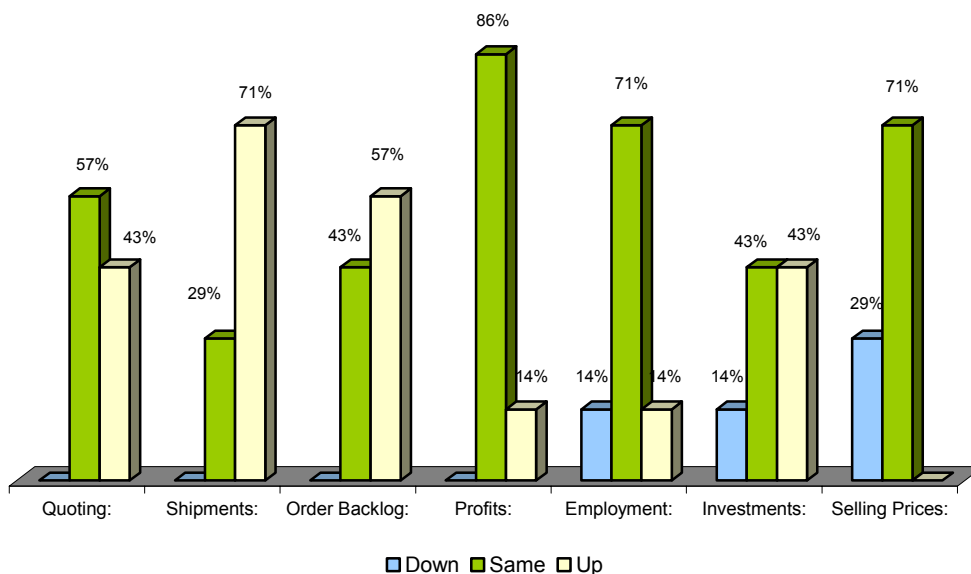
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





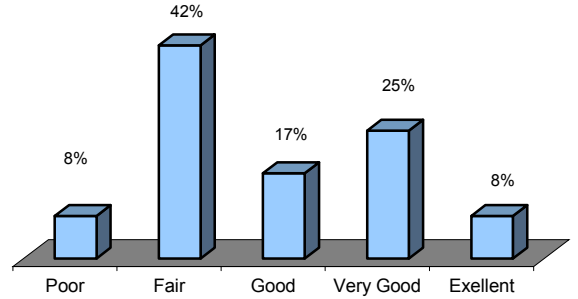
BUSINESS CONDITIONS REPORT

UNITED KINGDOM – MOULDMAKERS

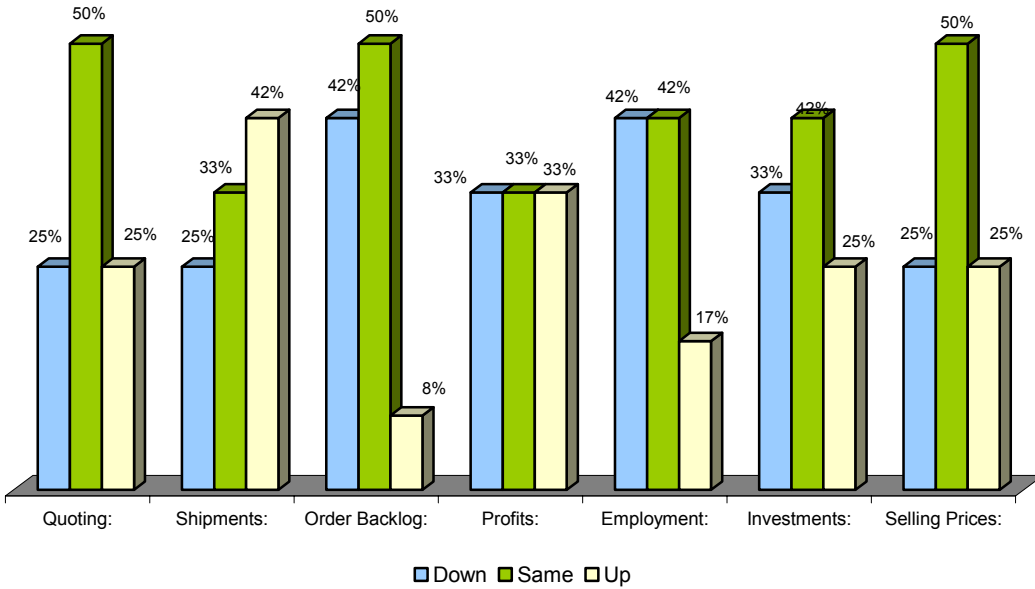
(12 SURVEY RESPONSES)

Average of Skilled Employees	8
Current Average Work Week Per Skilled Employee	47
Future Work Currently on Order Books (average):	9
Company Activity:	
Large > 10 Tones	8%
Small / Medium < 10 Tones	92%

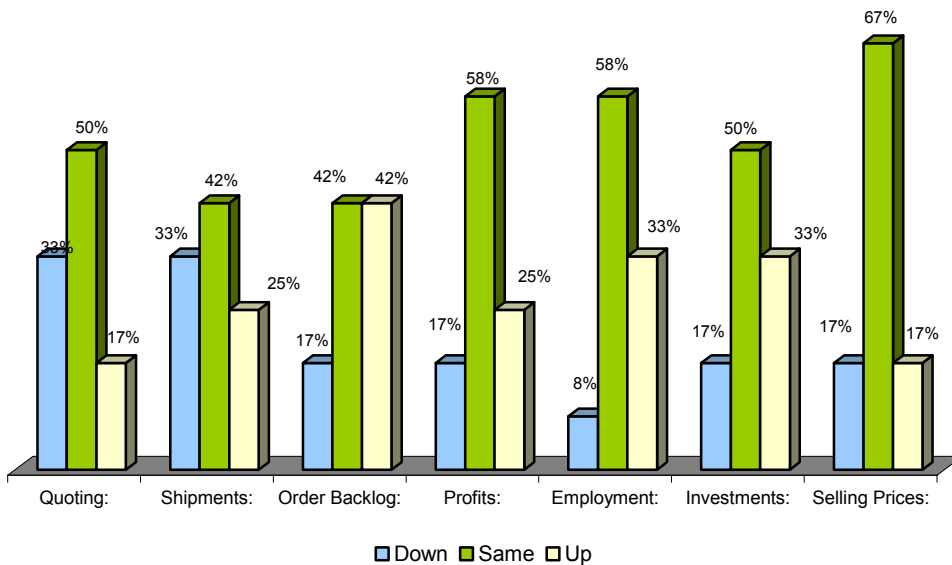
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS





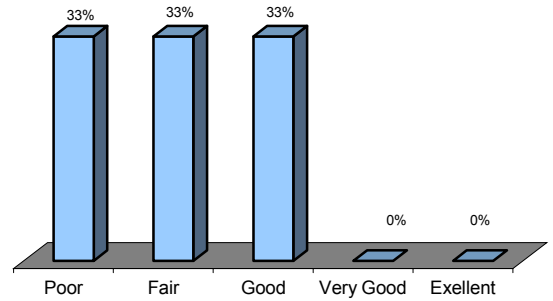
BUSINESS CONDITIONS REPORT

UNITED KINGDOM – DIEMAKERS

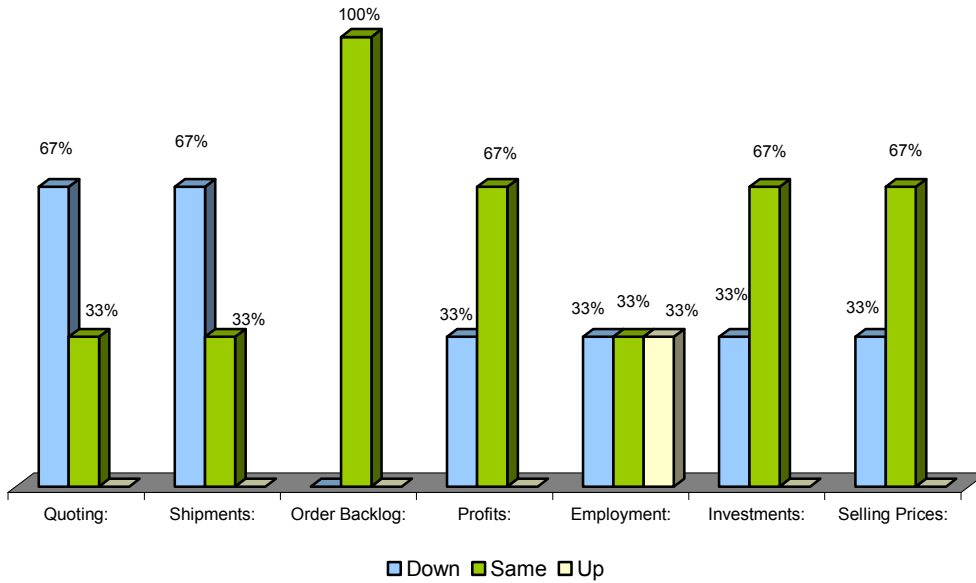
(12 SURVEY RESPONSES)

Average of Skilled Employees	3
Current Average Work Week Per Skilled Employee	23,3
Future Work Currently on Order Books (average):	48
Company Activity:	8
Large > 10 Tones	33%
Small / Medium < 10 Tones	67%

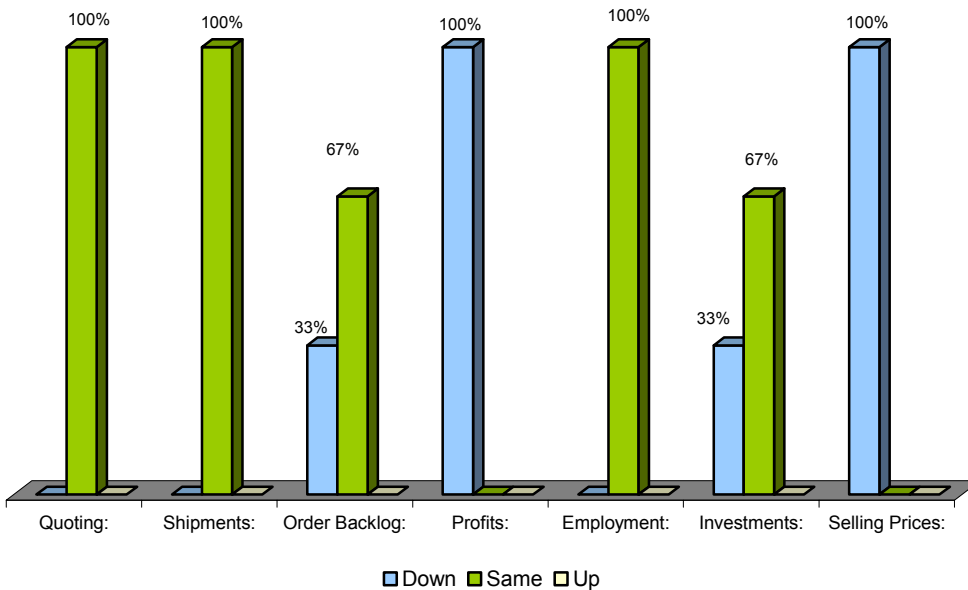
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with 2nd semester 2004)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS

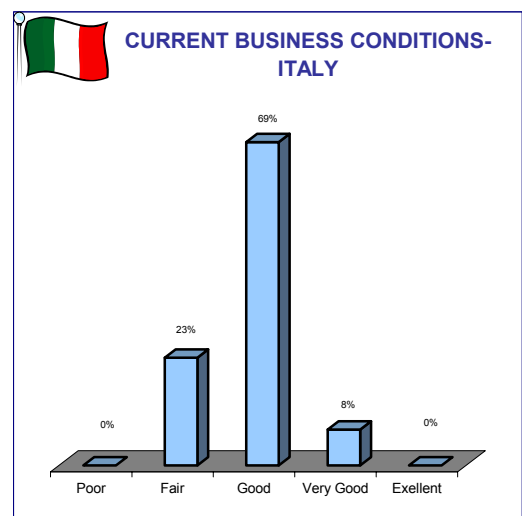
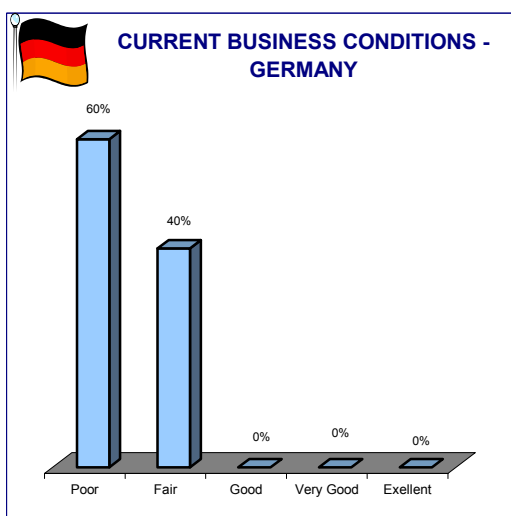
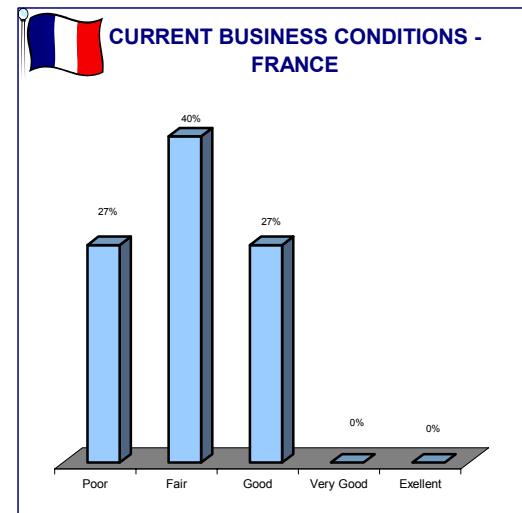
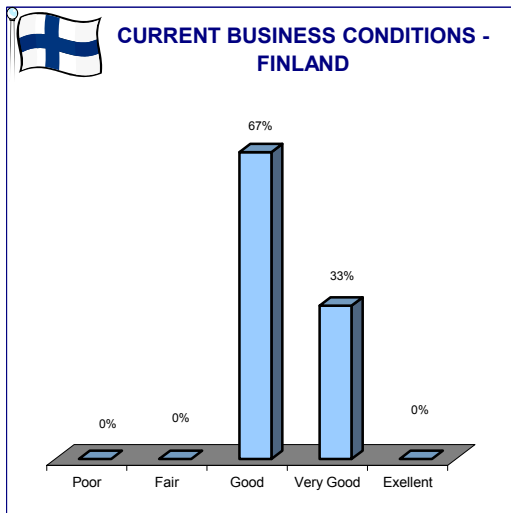
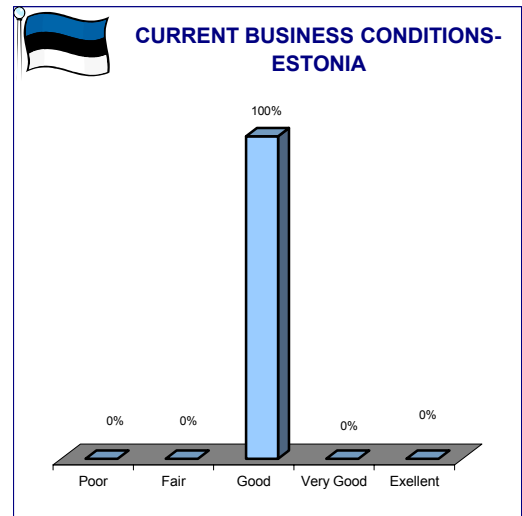
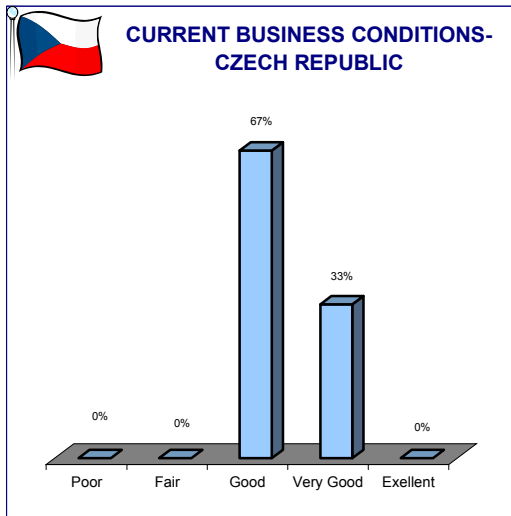




BUSINESS CONDITIONS REPORT

ALL COUNTRIES – MOULDMAKERS

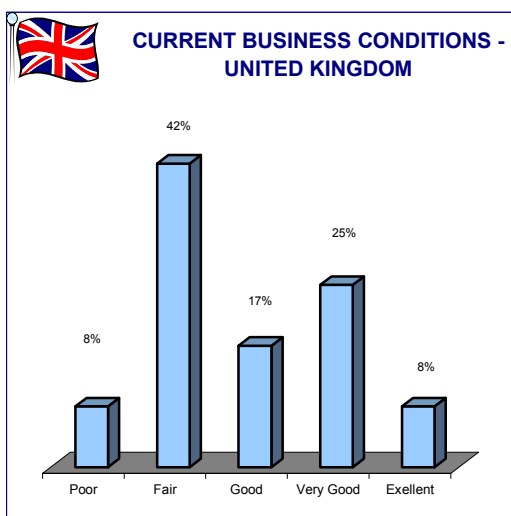
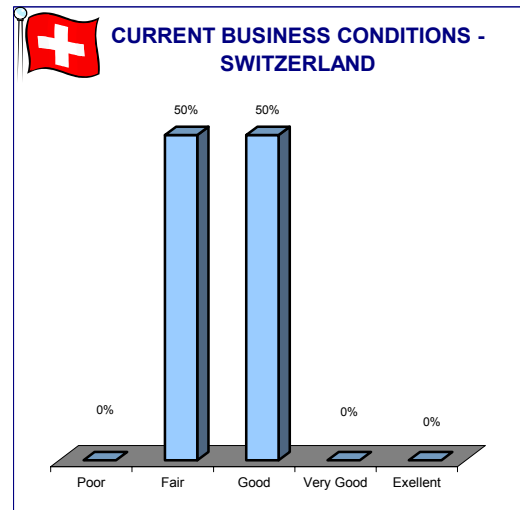
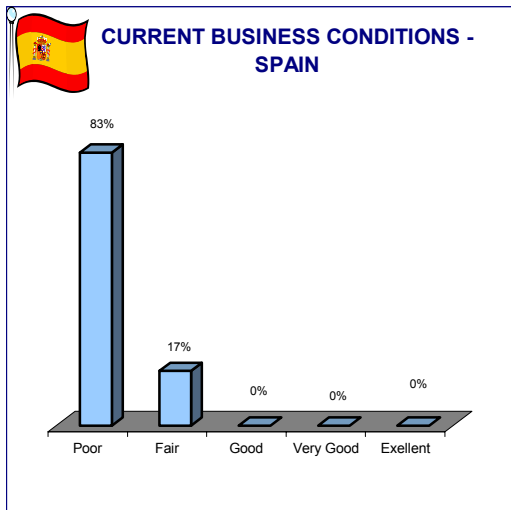
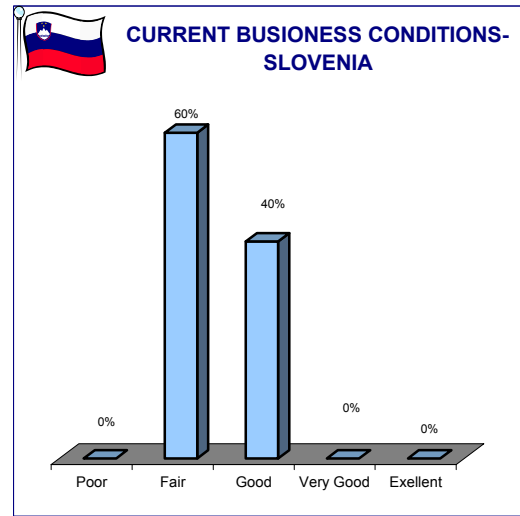
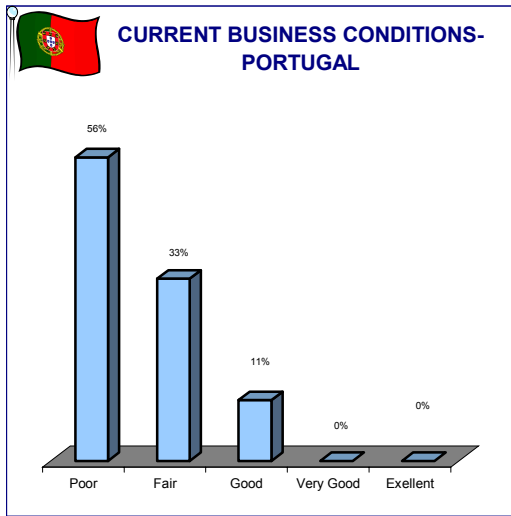
MARCH 2005



BUSINESS CONDITIONS REPORT

ALL COUNTRIES – MOULDMAKERS

MARCH 2005

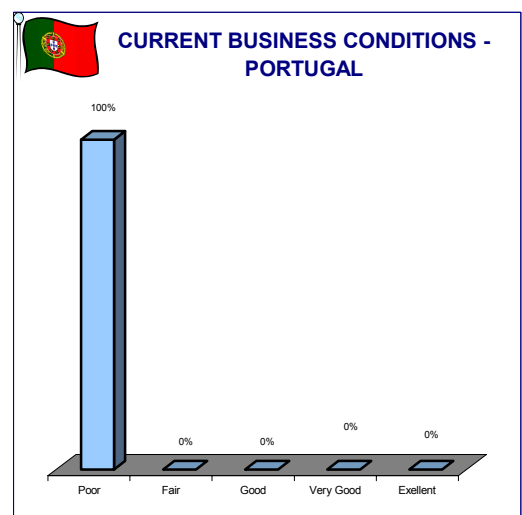
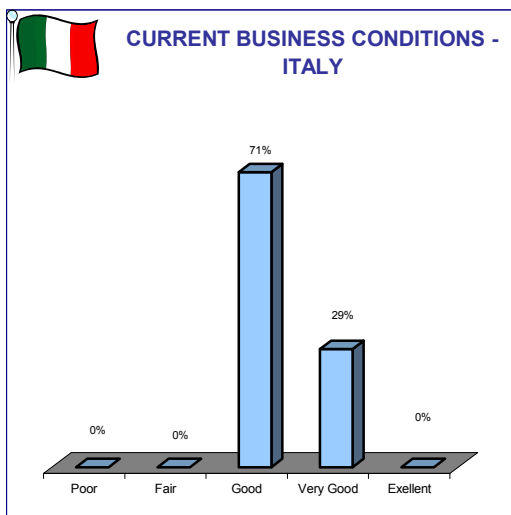
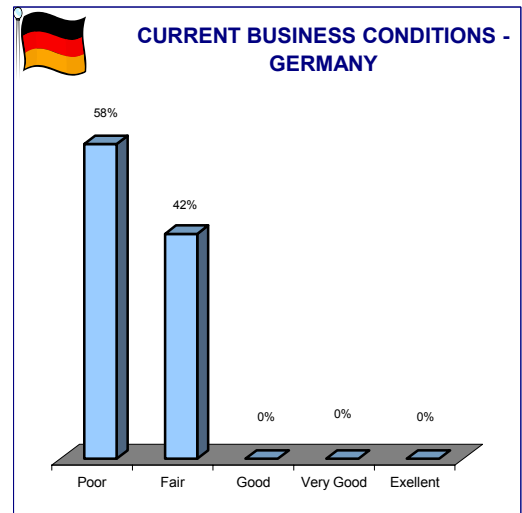
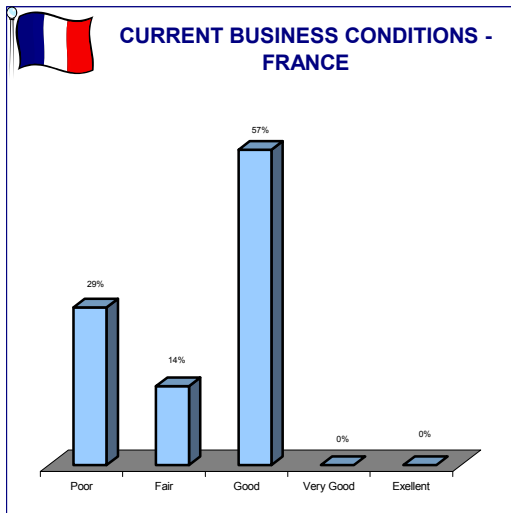
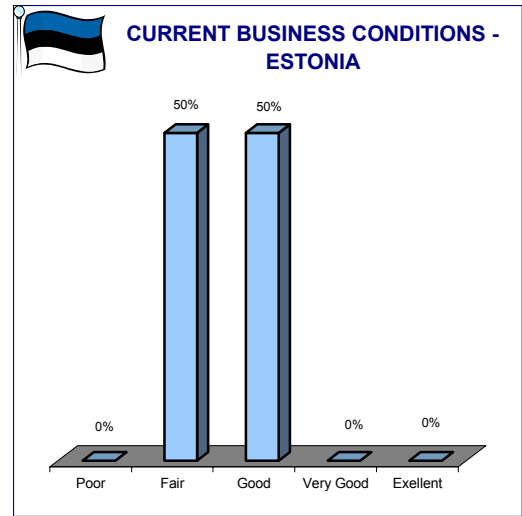
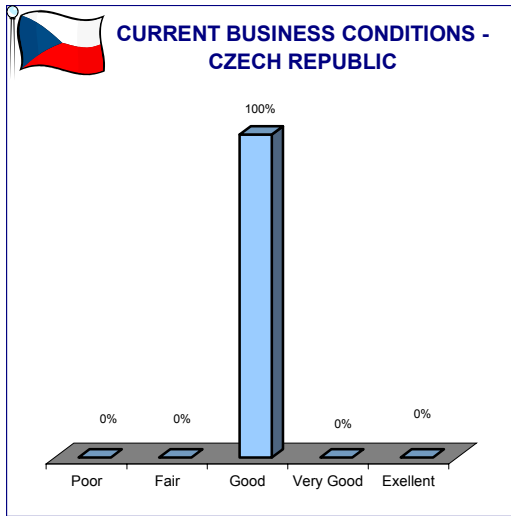




BUSINESS CONDITIONS REPORT

ALL COUNTRIES – DIEMAKERS

MARCH 2005





BUSINESS CONDITIONS REPORT

ALL COUNTRIES – DIEMAKERS

MARCH 2005

