

THE WORLD
IS OUR TOOL
FOR SHAPING
THE FUTURE



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DEPARTMENT:
TRADE AND INDUSTRY
SOUTH AFRICA

**South Africa
Presentation to the ISTMA Europe
Board Meeting
Portugal
Figuera da Foz**

THE NATIONAL TOOLING INITIATIVE



nti

THE NATIONAL TOOLING INITIATIVE- NTI

OBJECTIVE:

**Rehabilitation and Growth of the SA - Tool,
Die and Mould Making (TDM) industry.**



THE NATIONAL TOOLING INITIATIVE-NTI

TASA = TOOLMAKING ASSOCIATION OF SA

**NTIP = NATIONAL TOOLING INITIATIVE
PROGRAMS (PTY) LTD – 100% SUBSIDIARY OF
TASA owned by membership.**



NTI- INTERVENTION ENVIRONMENT

- **MULTI STAKEHOLDER ENVIRONMENT**
- **CROSS-CUTTING NATURE OF TDM INDUSTRY**
- **REGIONAL DIFFERENCES**
- **SECTOR IN DISTRESS**
 - **Skills erosion**
 - **Technology gap**
 - **Capacity constraints**
 - **Funding constraints**



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NTI- INTERVENTION APPROACH

- **MOBILISATION OF STAKEHOLDERS**
- **ALIGNMENT OF STAKEHOLDERS**
- **CAPACITY BUILDING**

Project resources

Fund Raising

Governance structures

Implementation structures



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NTI- INTERVENTION PROGRAMS

- **INDUSTRY RECAPITILIZATION**
- **SKILLS DEVELOPMENT, JOB CREATION**
- **CAPACITY EXPANSION**
- **COMPETITIVENESS IMPROVEMENT**
- **INDUSTRY GOVERNANCE (TASA)**

Structures & IT services

Marketing & Communication

Industry Statistics



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NTI- STAKEHOLDER ENVIRONMENT



- **INDUSTRY** as primary driver
- **GOVERNMENT**
- **SOCIAL PARTNERS**
- **INDUSTRY ASSOCIATIONS**
- **ACADEMIC INSTITUTIONS**
- **INTERNATIONAL PARTNERS**



NTI EXECUTION PLANNING

3 PROGRAM PHASES:

PLANNING : JUN 2005 - MAR 2006

MOBILIZATION : MAR 2006 - MAY 2006

EXECUTION : MAY 2006 - 2014



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NTI EXECUTION

NTI INTERVENTIONS – 5 PROGRAMS

2006 – 2014

BUDGET > R 9,0B (€1,125 Billion)



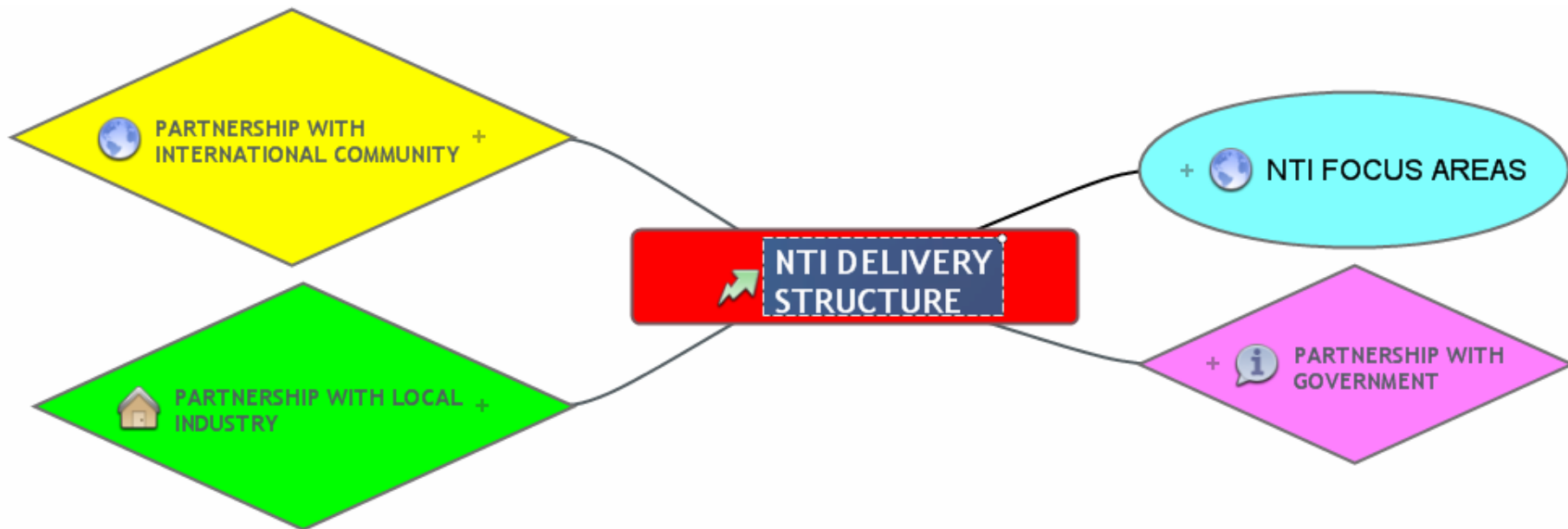
NTI EXECUTION BUDGET 2006-2014

RECAPITALISATION	>R 4,5B	(€0.563 b)
SKILLS DEVELOPMENT	>R 2,5B	(€0.313 b)
CAPACITY DEVELOPMENT	>R 150M	(€18.75 m)
BEE/SMME DEVELOPMENT	>R 1,5B	(€0.188 b)
PPP OP STRUCTURE	>R 800M	(€100.0 m)

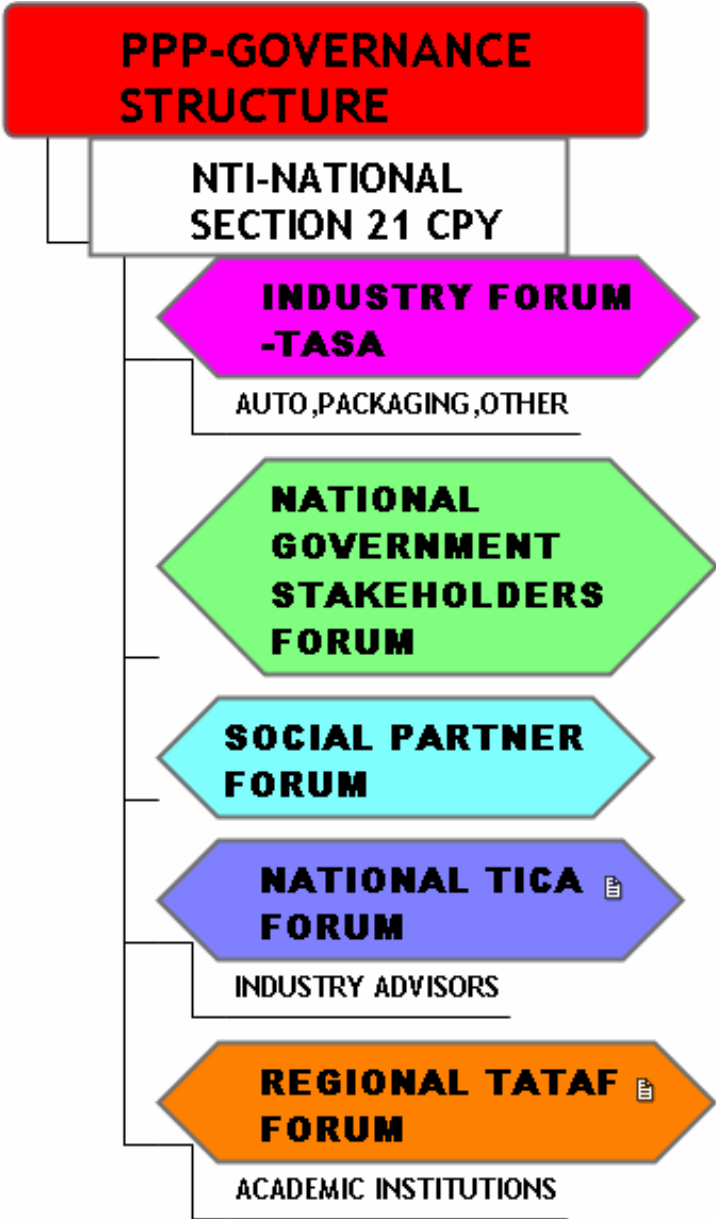
2006 – 2014



PUBLIC PRIVATE PARTNERSHIP – PPP METHODOLOGY



PUBLIC PRIVATE PARTNERSHIP - PPP



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ROLE OF THE DEPARTMENT OF TRADE & INDUSTRY

- CHAMPIONSHIP ROLE
- GOVERNMENT STAKEHOLDER:
 - MOBILISATION
 - ALIGNMENT
 - CAPACITY BUILDING
- SECTORAL PROGRAM
INTERVENTION RESPONSIBILITY



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MAIN REGIONAL CLUSTERS

- GAUTENG TDM CLUSTER
- EASTERN CAPE TDM CLUSTER
- WESTERN CAPE TDM CLUSTER
- KWAZULU NATAL TDM CLUSTER
- LIMPOPO PROVINCE TDM CLUSTER
- NORTH-WEST PROVINCE TDM CLUSTER
- FUTURE TDM CLUSTERS



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DOWNSTREAM BENEFITS TO INDUSTRY

- **INFLUX OF TECHNICAL SKILLS**
- **NEW TECHNOLOGY
DEPLOYMENT**
- **INDUSTRY COMPETITIVENESS**
- **SMME DEVELOPMENT**
- **IMPORT REPLACEMENT**
- **JOB CREATION**
- **LOCAL ECONOMIC GROWTH**



NTI EXPECTED RESULTS

	2006		2014
DIRECT JOB CREATION	3000	>	18 000
DOWNSTREAM JOB	75 000	>	375 000
INPUTS			
TDM TURNOVER	(€0.750 b)	>	(€2,5 b)
TDM SMME'S	130	>	500
TDM CLUSTERS	0	>	4 - 9

INDUSTRY TECH STATUS IMPROVEMENT



NATURE OF INVESTMENT REQUIRED
RECAPITALISATION – Loans, Equity

SKILLS DEVELOPMENT - Gov, Grant Funds

**CAPACITY DEVELOPMENT – Loans,
Equity, Incentives**

COMPETITIVENESS – Gov, Grant Funds

SUPPORT STRUCTURE – Industry Funds

2006 – 2014



BUDGET > R 9,0 b (€1,125 b)



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CONCLUSION

- THIS PROGRAM IS FULLY RELIANT ON GOVERNMENT, INDUSTRY AND INTERNATIONAL SUPPORT TO SUCCEED.
- PARTNERSHIP IN DRIVING THIS TURNAROUND STRATEGY



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